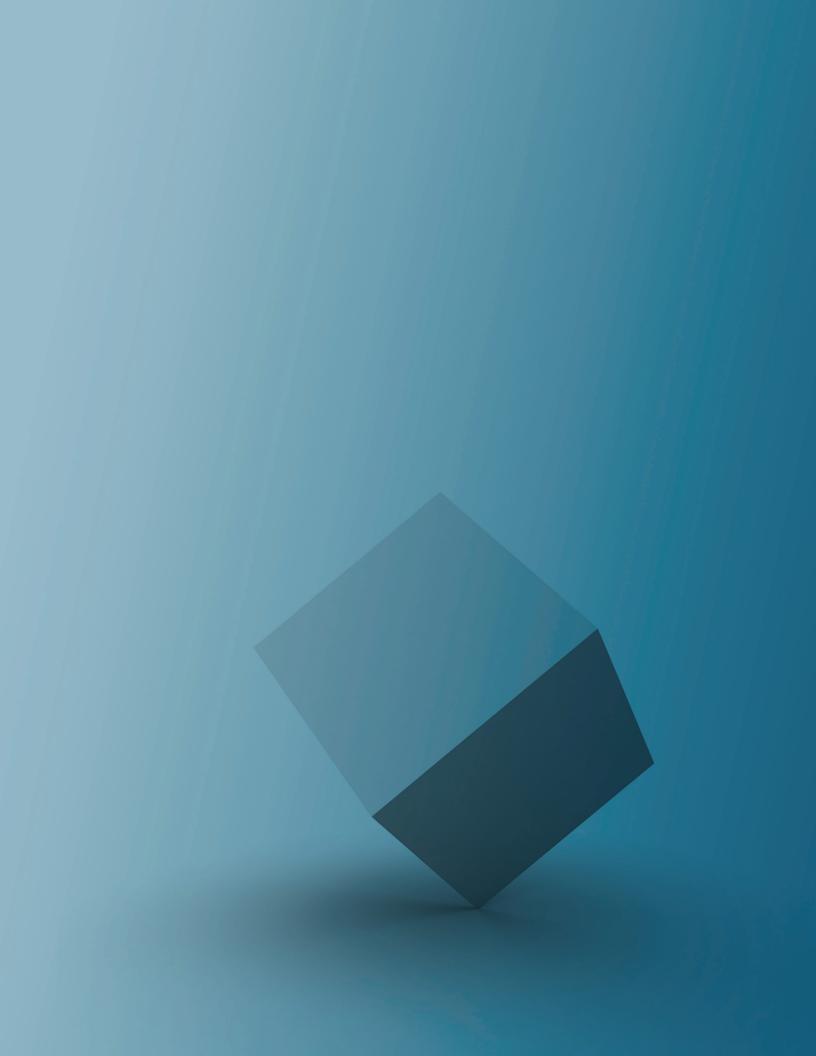
# Asian Securities and Investments Federation Inc. (ASIF)

Yearbook 2012-13



# Contents

Asian Securities and
Finsia - Financial Services13 Institute of Australasia
The Securities Analysts16 Association of China
The Securities Analysts Association of Chinese Taipei
Hong Kong Securities Institute
The Council For Portfolio
The Securities Analysts
The Korea Certified Investment48 Analysts Association
Research Institute of54 Investment Analysts Malaysia
Institute of Finance Professionals58 New Zealand Inc
Securities Analysts Association, in Thailand62
Constitution of The Asian Securities

# ASIAN SECURITIES AND INVESTMENTS FEDERATION INC

Registered Office (Public Officer's office): c/o C.D.King Chartered Accountant 6 Wexford Place, Killarney Heights, N.S.W. 2087, Australia

> CONTACT DETAILS Contact Person: Kazumichi Karita ASIF Manager

Secretariat Address (Manager's office) c/o The Securities Analysts Association of Japan 5th Floor, Tokyo Stock Exchange Building 2-1, Nihonbashi-Kabutocho, Chuo-ku, Tokyo 103-0026 Japan

> Tel: 81 3 3666 1576 Fax: 81 3 3666 5843 Email: asif-manager@saa.or.jp Website: www.asif.org.au

## Aims and Objectives

ASIF was formed with the aims to promote the interests of the finance and investment community of Asia and Oceania, and to assist the development of finance and investment professionals through the interchange of ideas and provision of means to facilitate industry communication among the community.

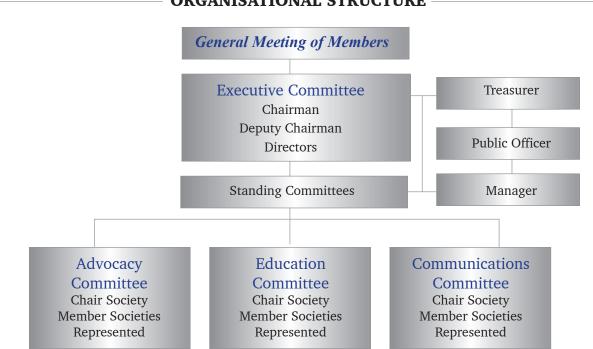
Its specific objectives are embodied in the Federation's Constitution reproduced on pages 68 to 76 of this Yearbook. ASIF made its "Long-term and concrete strategies" at AGM held in October 2002 on the Gold Coast, Australia, which was subsequently revised at Executive Committee meeting, held in April 2004 in Auckland, New Zealand.

# History and Developments

In November 1979, representatives from Australia, Hong Kong, Japan, Korea and an observer from Chinese Taipei met in Hong Kong and resolved to establish the Asian Securities Analysts Council (ASAC) as an international co-operative organisation for securities analysts in Asia and Oceania.

Reflecting the rapid growth of securities markets in Asia and Oceania since the ASAC's establishment in 1979 with four Full members (societies from Australia, Hong Kong, Japan and Korea), seven other organisations subsequently joined, namely societies from Chinese Taipei, Indonesia, India, Malaysia, New Zealand, Singapore and Thailand.

At the 17th Annual General Meeting of the ASAC in Auckland, New Zealand, in October 1995, the



## **ORGANISATIONAL STRUCTURE**

eleven member societies of ASAC formally agreed to transform the organisation into Asian Securities Analysts Federation Incorporated (ASAF).

At the Annual General Meeting held on 30 November 1996, the Association of Securities Analysts of the Philippines was admitted as a member.

At a Special General Meeting held on 26 January 2001, the Securities Analysts Association of China was admitted as a member.

At the Annual General Meeting held on 27 October 2002, Investment Industry Development Association of Iran (subsequently re-named to Iranian Institutional Investors Association) was admitted as a member.

At the Annual General Meeting held on 25 October 2008, the Constitution was amended and the name of the Federation was changed to Asian Securities and Investments Federation (ASIF). At the same AGM, expulsion of Indonesian Association of Investment Managers was approved.

In January 2009, CFA Singapore submitted the resignation as full member of the Federation. At the Special General Meeting held on 12 June 2009, Securities Industry Development Corporation (SIDC) from Malaysia was approved as a full member.

In October 2010, Association of Securities Analysts of the Philippines (ASAP) was expelled. SIDC submitted its resignation as member in January 2011.

In October 2011, Iranian Institutional Investors Association (IIIA) was expelled as member due to failure of establishing contact for more than two years.

# Membership Requirements and Member Societies

ASIF has two membership categories, Full and Associate membership. In principle, an organization representing the common interests of the finance

and investment professionals in a country or region, can join ASIF as a Full Member; while the Associate membership is for an organisation related to the investment community in a country or region representing the common interests of the finance and investment professionals approved as associate members at a General Meeting.

ASIF has eleven Full Members and two Associate Members, namely:

## **Society**

#### Full Members :

- 1. Financial Services Institute of Australasia (FINSIA)
- 2. The Securities Analysts Association of China (SAAC)
- 3. Securities Analysts Association, Chinese Taipei (SAA, CT)
- 4. Hong Kong Securities Institute (HKSI)
- 5. The Council for Portfolio Management and Research (CPMR)
- 6. The Securities Analysts Association of Japan (SAAJ)
- 7. The Korea Certified Investment Analysts Association (KCIAA)
- 8. Research Institute of Investment Analysts Malaysia (RIIAM)

### Associate Members:

- 1. Institute of Finance Professional New Zealand Inc. (INFINZ)
- 2. Securities Analysts Association in Thailand (SAA, Thailand)

Member societies represent over 55,000 investment professionals and the aims and objectives of each of the member societies are consistent with those of the Federation.

Each member society nominates a maximum of three delegates to ASIF, delegates currently representing each society are:

Society	Delegate	Delegate	Delegate
FINSIA, Australia	Russell Thomas		
SAAC, PR China	Lin Yixiang	Zhao Minyuan	
SAA,Chinese Taipei	Yung-san Lee	Chao-zon Yang	Ryane Wang
HKSI, Hong Kong	Anthony Muh	Bill Kwok	SF Wong
CPMR, India	EN Murthy	Sanjay Ramchandani	
SAAJ, Japan	Kiyoto Hagiwara	Naoko Mori	
KCIAA, Korea	Kun Ho Hwang	Seok-kie Seo	
RIIAM, Malaysia	Syed Jalaluddin Syed Salim	Zait Isa	
INFINZ, New Zealand	Jim McElwain		
SAA, Thailand	Paiboon Nalinthrangkurn	Nittaya Tiranaprakij	

## Meetings of Members

ASIF members meet physically at least once a year at its Annual General Meeting (AGM) and as often as is required at Special General Meetings (SGMs) in writing where members' approval is required.

Matters subject to the resolution of an AGM shall be:

- a. to nominate and elect the Executive Committee members; and
- b. to approve the financial statements, annual business plan and budget compiled by the Executive Committee.

Matters subject to the resolution of either an AGM or an SGM shall be:

- a. to decide admission to the Federation;
- b. to approve the establishment of committee and the nomination of their members;
- c. to decide on other matters as deemed expressly necessary by the Executive Committee;
- d. to fill any casual vacancy in the membership of the Executive Committee; and
- e. to approve amendments to the Constitution.

#### **EXECUTIVE COMMITTEE AND OFFICERS** Chairman Kiyoto Hagiwara SAAJ, Japan Deputy Chairman Lin Yixiang SAAC, PR China **Directors** Chao-zon Yang, SAA CT, Chinese Taipei, Bill Kwok, HKSI, Hong Kong Treasurer SF Wong HKSI, Hong Kong **Public Officer** C. Duncan King **ASIF Manager** Kazumichi Karita SAAJ, Japan

Chairmanship is usually rotated among member societies, the past and present chairmen are:

S.No	Name	Society	Period
			ASAC
1.	Gavin Roberts	HKSI, Hong Kong	1979-1980
2.	Takahiro Yamauchi	SAAJ, Japan	1980-1982
3.	Leigh Hall	SIA, Australia	1982-1984
4.	Brian Gaynor	NZSIA, New Zealand	1984-1986
5.	David Tran	HKSI, Hong Kong	1986-1988
6.	Joon-Sang Lee	KSAA, Korea	1988-1990
7.	Maxwell Powditch	SIA, Australia	1990-1994
8.	Gentaro Yura	SAAJ, Japan	1994-1995
			ASAF-ASIF
8.	Gentaro Yura	SAAJ, Japan	1995-1997
9.	Vicharat Vichit-Vadakan	SAA, Thailand	1997-1999
10.	Panas Simasathien	SAA, Thailand	1999-2001
11.	Kiyoto Hagiwara	SAAJ, Japan	2001-2005
12.	Bill Kwok	HKSI, Hong Kong	2005-2009
13.	Kiyoto Hagiwara	SAAJ, Japan	2009-present

# **Standing Committees**

### **Education Committee**

The Education Committee was established as a standing committee after in 1995, consolidating the initiatives of the Education Task Force first set up in 1992.

The aim of the ASIF Education Committee is to work towards raising the standards of education among investment and financial market professionals in Asia and Oceania and among our member societies.

## The objectives of the Committee are:

- 1. to develop educational and examination programs in the region into a high-quality and universal examination/qualification scheme and to this end to support and promote the Certified International Investment Analysts (CIIA<sup>®</sup>) scheme, with which ASIF and its member societies are closely involved, in cooperation with other national/ regional professional organizations;
- 2. to continuously improve the quality of the CIIA<sup>®</sup> scheme to enhance the status of investment professionals holding the CIIA<sup>®</sup> designation worldwide; and

3. to provide a forum for the creation and interchange of ideas to develop and promote education and examination programs for investment professionals in countries and regions in relation to the CIIA<sup>®</sup> scheme.

The current composition of the Committee is as follows:

## Chair society:

• SAAJ, Japan

## Member societies represented:

- SAAC, PR China
- SAA, Chinese Taipei
- HKSI, Hong Kong
- CPMR, India
- KCIAA, Korea
- SAA, Thailand

## **Communications Committee**

The Communications Committee (originally Publication Committee) was established as a standing committee after federation in 1995, following the initiatives of the Publications Task Force first formed in 1993. At the AGM 2001 in Hong Kong, members voted to change its name to Communications in a forward move to encourage and enhance communications among members to mutual benefits.

#### The objectives of the Committee are:

- 1. to bring important information to the attention of members;
- 2. to strengthen ties among ASIF members;
- 3. to help promote ASIF as a credible and prestigious organisation.

The current composition of the Committee is as follows:

#### **Chair society:**

• CPMR, India

#### **Member societies represented:**

- HKSI, Hong Kong
- SAAJ, Japan

#### **Advocacy Committee**

At the AGM 2001 in Hong Kong, ASIF members approved the formation of the Advocacy Committee as a standing committee, with the following aims and objectives:

#### Aims:

- 1. To advocate effective, efficient and ethical financial markets throughout the Asia-Oceania region, although recognising some issues will be of global relevance.
- 2. To establish ASIF as the key body advising Asia-Oceania regional organisations on matters relating to the operation and regulation of financial markets.

#### **Objectives:**

- 1. Review regulation of financial markets, focusing on the Asian region, and policy matters that affect these markets.
- 2. Explore opportunities for ASIF directly and by assisting member societies to raise the standards of financial markets.
- 3. Pursue advocacy that will improve policies and regulations affecting these financial markets.

- 4. Liaise with governmental and regulatory authorities and other industry and professional organisations to achieve the objectives.
- 5. Develop and review advocacy policies and proposals for consideration and adoption by ExComm.

The current composition of the Committee is as follows:

#### **Chair society:**

• SAAJ, Japan

#### **Member societies represented:**

- SAAC, PR China
- HKSI, Hong Kong
- CPMR, India
- INFINZ, New Zealand
- SAA, Thailand

## International Affiliations

ASIF is a member of the International Council of Investment Associations (formerly the International Coordinating Committee of Financial Analysts Associations-ICC) which was established as an international organisation for securities analysts societies in 1974.

# The ICIA's four existing member federations are:

- Asian Securities and Investments Federation (ASIF)
- The European Federation of Financial Analysts Societies (EFFAS)
- Brazilian Association of Capital Market Analysts (APIMEC)
- Investment Analysts Society of Southern Africa (IASSA).

#### ICIA delegates representing ASIF are:

- Lin Yixiang, SAAC, PR China
- Kiyoto Hagiwara, SAAJ, Japan

### Specific initiatives of the ICIA include:

- Development of common methodologies and practices of financial analysis and portfolio management;
- Promotion of qualification through examination or otherwise, and licensing;
- Promotion of the highest ethical and professional standards of practice;
- Enhancement of the status and influence of the investment profession in relationships with other international organisations.

Since 1986, the ICIA (ICC until 1997) had been a member of the Board of International Accounting Standards Committee (IASC) until the IASC's recent restructuring in 2000.

In 1998, the International Code of Ethics and Standards of Professional Conduct was officially approved by the ICIA as recommended guidelines for member bodies.

## **Education and Examination**

The Education Task Force and later the Education Committee has made very significant inroads in the Federation's education and examination program.

From the publication of an Education Directory in 1994 which provided members with information on examination programs conducted by fellow ASIF members, a Common Knowledge Base (CKB) Questionnaire was compiled in 1995 collating information from member societies' respective CKB. The process culminated in the compilation of an ASIF CKB Survey Results Report in 1996, followed by the establishment of the ASIF CKB and Curriculum Task Force in December 1996 which successfully produced the ASIF CKB which was adopted in 1998.

Since 1997, ASIF, with its European counterpart EFFAS, and its South American counterpart, ABAMEC(now APIMEC), has been jointly engaged in establishing a truly international designation for investment professionals worldwide. Throughout the development process, the ASIF CKB was adopted as the basis for the education and examination program for the international designation scheme (IDS).

As a result of intensive discussions in Tokyo in January 2000, the Association of Certified International Investment Analysts (ACIIA®) was incorporated as a not-for-profit organization limited by guarantee in the UK. ACIIA® headquarter is now located in Buleah Switzerland.

The worldwide launch of the Certified International Investment Analyst (CIIA®) designation took place on 20 June 2000 and from March 2001 exams have been held in March and September worldwide.

The Schedule for the CIIA<sup>®</sup> examinations 2012-2014 is as follows:

		Europe, New York, and South America	Asia
2012	March	Friday 9	Saturday 10
2012	September	Friday 14	Saturday 15
	March	Friday 8	Saturday 9
2013	September	Friday 20	Saturday 21
2014	March	Friday 7	Saturday 8
2014	September	Friday 19	Saturday 20

## Characteristics of the CIIA<sup>®</sup> Scheme

The CIIA<sup>®</sup> scheme is a high-quality, universal examination scheme which respects the autonomy and independence of each society. This will ensure that no particular society becomes dominant at the expense of other societies. The CIIA<sup>®</sup> scheme has the following characteristics:

- The knowledge base that an analyst should master is classified into a national/regional specific portion (regulations, ethics/standards of professional conduct, accounting, market structure, etc.) and an international portion. The former is left to national/regional societies and the latter is the subject of the international common examination.
- Questions for the international common examination are chosen from those produced by groups of experts nominated by national/ regional societies in Europe, Asia, and Latin America. Following a rigorous filtering/

selection process at the Center for International Examinations (Switzerland), questions are approved by the IEC (International Examinations Committee) comprising university professors/ expert practitioners from around the world. Dependence on a particular national/regional society is thus avoided.

- The international common examination consists of a Foundation Examination (nine hours duration) and a Final Examination (six hours duration). However, the existing examination programs of national/regional societies are duly respected. Members of national/regional societies whose examination system is accredited as being of a sufficiently high level through a review process are exempted (provided they have passed the local exams) from the Foundation Examination and can directly sit for the Final Examination.
- Examinations are held every semester in March and September.
- The international common examination will be held in major languages so that candidates will not suffer any handicap in terms of language.
- Candidates who have successfully passed the Final Examination and meet other relevant requirements are awarded the CIIA® designation. Their status with respect to the national/regional society they belong to will remain unchanged after obtaining the designation and they can use the designation as long as they remain members of their national/regional society.

# Professional Development Programs and Conferences

As part of its continuing program in assisting member societies in the development of the finance and investment professionals, ASIF encourages the holding of seminars and presentations and reciprocal participation by members; it also holds an annual conference hosted in rotation by its fourteen member societies. ASIF is also actively encouraging the adoption and standardisation of the International Code of Ethics among its members as recommended by the ICIA.

# Annual Conference, Annual General Meeting and Committee Meetings

The annual conference is held towards the end of each calendar year at a venue chosen by the host society. In conjunction with the conference, ASIF also holds its Annual General Meeting and various Committee meetings.

The annual conference is usually held over 1-2 days, with presentations and workshops on related topics of interest in the securities industry, banking, investment and finance and usually by speakers renowned in their fields. These workshops are interspersed with social networking opportunities and followed by field visits to companies, industrial parks and stock exchanges etc.

Twenty seven annual conferences/seminars have been held to date, hosted by respective member societies:

Society & Venue	Year Held
HKSI, Hong Kong	1979, 1986, 2001
SAAJ, Japan, Tokyo	1980, 1985, 1992, 2004
KCIAA, Korea, Seoul	1981, 1989, 1998, 2006
FINSIA, Australia, Sydney	1982, 1993
SSFA, Singapore	1983, 1994
INFINZ, Wellington, Auckland	1984, 1995
SAA, Chinese Taipei, Taipei	1987, 2000, 2010
RIIAM, Malaysia, Kuala Lumpur	1988, 1999
SAA, Thailand, Bangkok	1990, 1997
IAIM, Indonesia, Jakarta	1991
CPMR, India, Mumbai, New Delhi	1996, 2007
SAAC, PR China, Beijing	2005

ASIAN SECURITIES AND INVESTMENTS FEDERATION INC

# Members' Regional Conferences, Seminars and Workshops

Members hold their education and training seminars and workshops either on their own or jointly with other organisations in the industry. Each society has its own unique program, for more details, please see the related sections of each society.

# The International Code of Ethics and Standards of Professional Conduct

One of ASIF's specific objectives is "to encourage and develop professional ethics and standards". To this end, ASIF actively promotes the adoption or adaptation of the ICIA's International Code of Ethics and Standards of Professional Conduct (ICE) adopted by the ICIA in September 1998. While not mandatory, as a member federation of the ICIA and in line with its own founding object, ASIF encourages its member societies to use the Codes and Standards as a model to develop or improve its own ethical standards.

An updated survey of ASIF members on the progress of the ICIA International Code of Ethics (ICE) conducted in May 2002 shows that members either have existing codes and standards which are compatible with the ICEs, have adopted the ICEs.

# **Publications**

### NEWSLETTERS

The Secretariat produces a quarterly newsletter in March, June, September and December. The newsletter is aimed at disseminating news and information about ASIF and members' regional activities of interest to the member societies and their members. The newsletter is distributed to members in electronic format and is also downloadable from ASIF's website

## YEARBOOK

A Yearbook is published each year as an information and reference manual for members and associates, free of charge. The Yearbook contains information about ASIF as well as each of its members and is compiled from each member society's annual update. The Yearbook is available in electronic format and is downloadable from ASIF's website.

## WEBSITE

The Federation's existing website *www.asif.org.au* serves as a directory, consisting of its members' details and links to their respective websites. The site also serves as a basic repository of news and calendars of previous and upcoming events. The site has links to all of ASIF's members who have websites, their respective stock exchanges, links with ICIA members and other sites of interest to members. Recent issues of newsletters, electronic journals, Yearbook are also published on the website.

## ELECTRONIC JOURNAL

This is a publication, with its inaugural issue in 2001, aimed at taking advantage of the cheaper electronic means of disseminating quality articles (in English) available from member societies to ASIF's members. Responsibility for co-ordination with member societies and editing and distribution of the articles rests with the Communications Committee Chair. The journal is basically being published bi-annually, with the frequency for publication being reviewed progressively. There have been 12 E-Journals published until today.progressively. There have been 11 E-Journals published until today.

# FINSIA – THE FINANCIAL SERVICES INSTITUTE OF AUSTRALASIA

Postal and Office Address : Level 16 , One Margaret Street, Sydney NSW 2000, Australia PO Box H99, Australia Square, Sydney NSW 1215, Australia

> Tel: +61 2 9275 7900 Fax: +61 2 9275 7999

Email: General: membership@finsia.com

> Publication Rep: Ms Caroline Falshaw, A FIN c.falshaw@finsia.com

Website: www.finsia.com

## National Council and Staff Board Members and Staff

## **President**

Mr. Malcolm McComas SF Fin

Vice President Mr. Warwick Negus F Fin

#### **Directors**

Ms. Marianne Birch SF Fin
Mr. Rodger Bacon SF Fin
Ms. Jane Dharam SF Fin
Mr. David Gall SF Fin
Mr. Alasdair Jeffrey F Fin
Mr. Roger Port SF Fin
Professor Michael Skully SF Fin
Ms. Loretta Venten SF Fin
Mr. Pat Waite SF Fin

Managing Director and Chief Executive Officer Mr. Russell Thomas F Fin

**Functional Managers** *Mr. David O'Kane* A Fin CFO & Company Secretary

*Ms. Sheena Frenkel* Director, Professional Development & Accreditation

#### Ms. Angie Corkhill

Director, Policy & Member Relations

### Ms. Michelle Blum

Director, Brand & Business Development

## Ms. Jeanette Rae

Director, Human Resources

## Organisational Structure

Finsia is the only professional association representing the entire spectrum of financial services across Australasia – including Corporate Finance and Wholesale Banking; Financial Markets; Managed Funds and Superannuation and Private Wealth Management and Retail Banking. We advance our members' careers, connect them to leading insights and networks – and strengthen the financial services industry.

Finsia provides members with relevant and high quality professional development and networking programs, a comprehensive suite of career support services and a range of industry-leading information resources and publications. Our advocacy and policy initiatives ensure Finsia plays a critical role in promoting industry growth both regionally and around the world.

Finsia's Board determines policy, with the President as Chairman of the Board.

There are eleven elected members on the Board, together with the Chief Executive Officer who is also a member. The Board is supported by a number of committees. Finsia has offices in: New South Wales, Victoria, Queensland, Western Australia and South Australia in Australia and Auckland and Wellington in New Zealand. Each region has a Regional Council, a Regional Manager and staff.

#### Committees

- Audit, Finance, Risk Management & Compliance Committee
- Nominations & Remuneration Committee
- JASSA Editorial Board
- Policy Advisory Council
- Young Finance Professionals Committees
- Women in Finsia Committees

#### **History - Our History**

Finsia – the Financial Services Institute of Australasia – was formed in 2005 as a result of a merger between the Securities Institute of Australia and the Australasian Institute of Banking and Finance (AIBF).

Today Finsia is the only professional association representing the entire spectrum of financial services throughout Australia and New Zealand and celebrated it's 125th anniversary in 2011. Finsia's reach extends to more than 14,000 individual professionals working across the broad categories of banking, wealth management and capital markets. We continue to play a vital role through our core purpose of promoting professionalism across the financial services industry.

# Products And Services

### **Respected industry credentials**

Finsia members signal their experience and capability to employers and clients through their post-nominals. The awarding of post-nominals is determined by measuring academic, professional and industry achievements using a rigorous and objective points-based system.

#### **Professional Development**

Finsia advances member careers by providing a range of expert and industry-relevant careers services and resources that support the achievement of their professional goals.

We host 100 events annually in Australian and New Zealand capitals, and have recently launched online webinars, allowing members to access content at a time and location of their choosing. Our professional development programs are an inspiring way to build CPD points and members can attend these at up to 50% off the applicable non-member rate.

#### **Career services**

No matter what stage you have reached in your career, Finsia provides resources, information and programs to enhance your career development. Our suite of services includes leadership programs, our customised mentoring program and online career advice and job search facilities.

#### **Information resources**

Finsia membership includes free subscriptions to a number of highly regarded industry publications, including inFinance, our flagship magazine and Jassa, Finsia's quarterly journal of applied finance. Members can also access Daily Finance News, sent directly to their inbox, and the Financial Advising Newsletter, providing technical and business practice articles and updates relevant to financial advisers.

#### **Policy and research**

Finsia generates a wealth of campaign-based policy initiatives to drive forward and strengthen

the industry. Qualified members are invited to contribute to policy committees and forums that debate industry issues, regulatory challenges and standards of professional conduct.

## Membership And Requirements

#### Affiliate membership

All new members become Affiliate members upon successful membership application with Finsia. We encourage all members to complete their membership profile online to move up the professional membership categories. The Affiliate category is also for individuals who have a general interest in the financial services industry. An Affiliate membership does not confer voting rights or post nominals.

#### **Professional membership**

Finsia offers four levels of professional membership:

Associate (A Fin)

Senior Associate (SA Fin)

Fellow (F Fin)

Senior Fellow (SF Fin)

Professional membership confers the right to use post nominals to signify the member's status as a respected industry professional. Professional membership also confers the right to vote.

Membership levels are determined by measuring academic, professional and industry achievements using a unique points based system to determine how many points have been accumulated across the following criteria:

- academic and professional education
- work experience
- contribution to industry
- contribution to Finsia

For more information please visit *finsia.com*.

# THE SECURITIES ANALYSTS ASSOCIATION OF CHINA

2/F Building B, Focus Plaza, 19 Jinrong Street, Xicheng District Beijing, P.R. China 100032

> Tel: 8610-6657-5935 Fax: 8610-6657-5989

Email: ird@sac.net.cn

Ms. Zhaomin Yuan International Relationship Department of SAC

Website: www.sac.net.cn

# Board directors and Staff

## <u>President</u>

**Dr. LIN Yixiang** Chairman & President of TX Investment Consulting Co., Ltd

## **Vice Presidents**

*Mr. LIU Baohua* Chairman of Heilongjiang Province Romaway Investment Co., Ltd.

*Mr. LI Xunlei* Chairman Assistant of the Research Institute of Guotai Jun'an Securities Co., Ltd.

*Mr. LI Kang* General Manager of Research Institute of Everbright Securities Co., Ltd

*Mr. CHEN Xiaosheng* General Manager of Shanghai Shenyin & Wanguo Securities Research Institute

*Mr. ZHANG Changhong* Chairman/President of Shanghai Wanguo Securities Consultant & Research Co., Ltd.

*Mr. XU Gang* President of the Research and Development Center of CITICS Securities Co., Ltd.

*Mr. TENG Tai* Director of the Research Center of Galaxy Securities Co., Ltd

### **Committee Members**

*Mr*: *WANG Xing* General Manager of Bankbull Asset Management Co., Ltd.

*Mr. WANG Aiwu* General Manager of Beijing Qinghua Ziguang Investment Consulting Company

*Mr. ZHUANG Yuanfang* Vice President of Industrial Securities Co., Ltd.

*Mr. TANG Weiqing* Chairman Assistant of China Merchants Securities Co., Ltd.

*Mr. LI Qun* General Manager of Qingdao Anxin Investment Consulting Co., Ltd.

*Mr. LI Dongping* Deputy Director of CSRC Intermediary Department

THE SECURITIES ANALYSTS ASSOCIATION OF CHINA

## Mr. YANG Yang

Chairman/General Manager of Hunan Jinzheng Investment Consulting Co., Ltd.

*Mr. YANG Jinghui* Vice President of GF Securities Co., Ltd.

*Mr. Qiu Jin* Managing Director of Research Department of China International Capital Co., Ltd.

*Mr. CHEN Jie* General Manager of Shengzhen Luojia Investment Consulting Co., Ltd.

*Mr. CHEN Mingjian* Chairman of Hollyhigh Investment Consulting co., Ltd.

*Mr. ZHANG Lan* Director of Research Institution of Changjiang Securities Co., Ltd.

*Mr. LIN Jin* Chairman/General Manager of Xiamen Municipal Xindingsheng Securities Investment Information Service Co. Ltd.

*Mr. ZHENG Peimin* President of Shanghai Realize Investment Consulting Co., Ltd.

*Mr. JIN Xiaobin* Assistant General Manager of Haitong Securities Co., Ltd

*Mr. GUO Laisheng* Assistant General Manager of Northeast Securities Co., Ltd.

*Mr. GAO Hua* SAC Membership Department for Securities Research and Consulting Companies

## <u>Consultants</u>

*Mr. FENG Yuhui* Chief Analyst of Rongtong Fund Management Co., Ltd.

*Mr. LIU Wendong* Chief Investment Officer of China Fund Management Co., Ltd.

*Mr. SUN Zhifang* Assistant General Manager of Huaan Fund Management Co., Ltd.

*Mr. HUANG Qinlai* General Manager of Institutional Asset Management Department of Penghua Fund Management Co., Ltd. Cao Guiren, Vice President, Taipingyang Assets Management Co., Ltd.

## **Purpose**

Under the guideline of the objectives and working schedule of the Securities Association of China (hereinafter refers as "SAC",) aiming at the realization of the three basic functions of SAC - "selfregulation, service and transmission" - bearing in mind the principles of being practical and innovative, the purpose of the Securities Analysts Association of China is to further improve the self-regulation system of securities investment consultation business, to protect the lawful rights of its members and to direct the healthy development of securities investment consultation industry.

## **Mission**

#### The mission of the SAAC is to:

- Consider, collect and report opinions and suggestions regarding/from the industry;
- Study and explain policies and programs relating to the industry;
- Prepare and review self-regulatory codes, rules, performance standards and guidelines for the securities investment consulting industry;
- Organize and support innovative activities of the industry, summarize and advocate the experiences;
- Make recommendations to the SAC on punishment measures to member companies or professionals violated laws and regulations or self-regulatory codes and rules by the SAC;
- Mediate between member societies on business disputes;
- Assist in securities analysts training;
- Promote international exchange and cooperation;
- Fulfill other missions as may be entrusted by the SAC.

## Organisational Structure

SAAC is under the direction of the SAC. The decisionmaking body of the Association is the Members Meeting that would hold a meeting every two years.

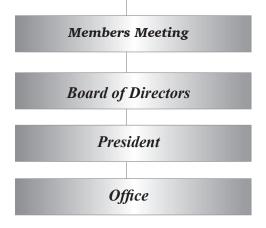
THE SECURITIES ANALYSTS ASSOCIATION OF CHINA

The Board of Directors is the standing entity of the Members Meeting and acts on behalf of the Members Meeting when it is not in session. The Office carries out the day-to-day administration.

## History and Developments

The SAAC, a specialized organization of and working under the leadership of the SAC, is a nationwide selfregulatory organization for the Chinese securities investment consulting industry.

## **ORGANISATIONAL CHART**



SAAC was established on 5th July 2000. On 20 June 2007, SAAC held its third Members Meeting and elected its new Board. There are currently 30 experts from the industry sitting in the Board, including 1 president, 7 vice presidents, 17 committee members and 5 consultants. During the meeting, SAAC has redefined its objectives and revised its Working Rules.

## Membership and Requirements

According to the Articles of Association of SAAC, the SAAC may have three categories of membership: institutional members, individual members and honorary members.

By the end of June 2007, the SAAC has 90 institutional members. There are as yet, no individual or honorary members.

## **Education and Examinations**

According to the "Measures on the Management of Securities Professional Qualification", promulgated by China Securities Regulatory Commission on December 16th 2002 and effective on February 1st 2003, any person who wishes to engage in securities consulting business must pass the license examinations held by the SAC to obtain securities professional qualification and registered with the SAC to obtain practicing certificate. Education programs of the SAAC are always consolidated with the SAC's programs. Assist the SAC in the training and education for securities investment analysts is one of the missions of the SAAC.

The SAAC is committed to upgrade the professional conduct level of Chinese securities analysts to the international standards. For such purpose, the SAAC has become a member of ACIIA. On January 12 2005, the national examination program of the SAC was accredited by the ACIIA, as recommended by the IEC. Those who passed the above-mentioned program may proceed directly to the final level of the CIIA examinations.

The first CIIA Examination was launched by SAC in China in March 2006. Till March 2007, there are 505 CIIA examination papers taken by Chinese candidates. 123 passed.

# Professional Development Program

The professional development program of the SAAC in the year 2007 mainly includes the following:

- 1. Actively participate in the amendment process of the "Preliminary Methods on the Management of Securities and Future Consulting Business" organized by the China Securities Regulatory Commission.
- 2. Engage in studies regarding role and functions of securities analysts and professional level assessment methods, to enhance self-regulatory management toward securities analysts.
- 3. Promote investor education, helping investors to build up correct investment philosophy.
- 4. Enhance researches on front problems and accelerate further development of the industry.
- 5. Study appraisal methods for excellent securities analysts and upgrade securities analysts' social image.
- 6. Promote international exchange and cooperation, promote professional and international development of securities investment consulting industry.

# The Securities Analysts Association of Chinese Taipei

## **CONTACT DETAILS**

10F, No.7, Sec.5, Xinyi Rd., Taipei, Taiwan .R.O.C. 110 Tel: 886-2-81012076 Fax: 886-2-81013744

Email: service@tsaa.org.tw

Website: http://www.tsaa.org.tw/

# Board Directors And Staff

#### <u>Chairman</u> Yung-San Lee Directors

Yung-San Lee Chao-Zon Yang Shoushan Wu Henry Lin Frank C.J. Liu Teng-Tsai Tu Wen-Hsiung Lee Wei-Lung Chen Han-Chiang Chu Fortune Ju Cheng-En Chan JinnYueh Hwang Chun-Hung Chen Kang-Chi Chou Chingpo Chiu **Supervisors** Hui-Yao Chuang Yui-Chun Wu Ching-Jui Keng Chimin Tsai Li-Hua Lin

## Staff

Chao-Zon Yang Secretary General davidyang@twse.com.tw Mina W. Wang Deputy Secretary General mina@twse.com.tw

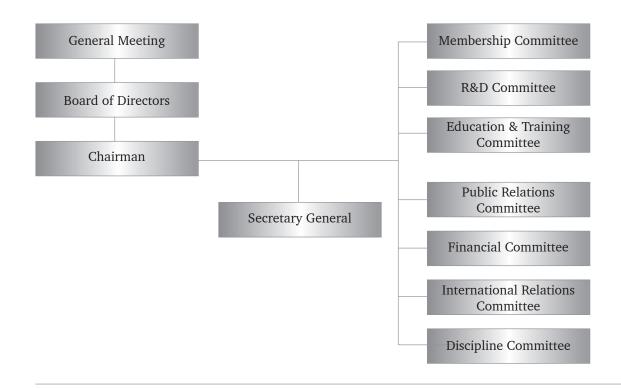
# **Objectives**

The Securities Analysts Association, Chinese Taipei is a non-profit organization. Its goals are to take part in securities-related academic studies, to foster the education of securities analysts so as to promote investments in Taiwan's securities market and to enhance the international interchange of ideas for the benefit of national economic development.

## History And Developments

The key to a securities market with a stable and future development is basically to have a group of top quality securities analysts who receive continuous training and advanced education in the field of securities investment. Having foreseen this point and also observed that most of the developed countries in the world fully supported fostering the excellence of securities analysts by setting up a national society and by developing international affiliations as well, the Securities Analysts Association, Chinese Taipei was established in 1984, and approved by the government in the same year.

Thanks to all the hard work and outstanding leadership of our former chairmen, the Association has continuously grown and expanded, attaining prominent status in Taiwan's financial community. It has made every endeavor in fostering the excellence of securities analysts and promoting securities investment. To make concrete contributions to the development of the economy, it has been holding regular seminars, workshops, educational courses and related activities as well as introducing insightful subject matter, especially with respect to liberalization and internationalization of foreign capital markets which have served as reference points for the securities market and the government in forming policy. The Association has successfully disseminated understanding of our economic situation and investment opportunities worldwide via continuous communication and by inviting foreign specialists from well-known investment organizations to visit Taiwan, and will keep on doing so in the future.



The following is a list of the past and present chairmen of the Association:

Chairman	Period	Terms
Mr. Chen-Sung Chang	17 December 1984 – 19 June 1989	4.5 years
Mr. Yi-Fu Lin	20 June 1989 – 18 March 1993	4 years
Mr. Hsiao-Feng Chao	19 March 1993 – 7 April 1997	4 years
Dr. Min-Juh Hwang	8 April 1997 – 30 March 1999	2 years
Mr. Chung-Ying Lee	31 March 1999 – 2 April 2003	4 years
Mr. Yung-San Lee	3 April 2003 – 24 April 2007	4 years
Mr. Kung-Wha Ding	25 April 2007 – 27 April 2011	4 years
Mr. Yung-San Lee	28 April 2011– Now	

# Membership Requirement

As of April 2011, the Association has 396 members, including 350 individuals and 46 organizational members.

# Individual Membership

An individual of Taiwan, aged over 20, recommended by not less than two members and approved by the Board of Directors, and qualifying under any one of the following criteria, may become an individual member:

• Having passed the examination or appraisal sponsored by the competent authority in charge of securities, or examination for certified public accountants.

- Having served in a university/college with the minimum rank of instructor, or in a research institution with the minimum rank of research assistant, and having engaged in teaching or research-related economic or business fields.
- Having graduated from a university/college, or having passed examinations for higher (specific) courses and engaged in securities, banking or insurance-related jobs.
- Having graduated from a senior high school, and having served as a securities, banking or insurance executive, or as a financial executive of a listed company for more than three years.

# Organisational Membership

A stock exchange, securities firm, securities and banking firm, trust and investment company, securities investment company, investment consulting company, bank, insurance company, credit co-operative, listed company or other related organizations in favor of the purposes of the Association, recommended by two members and approved by the Board of Directors, may become an organizational member. Each member may appoint two representatives to take part in activities held by the Association.

## Honorary Membership

A person having made a contribution to securities analysis, nominated by the chairman and approved by the Board of Directors, may become an honorary member. Tenure of office is the same as for directors and supervisors, and is renewable. However, an honorary member has no right to vote or to be elected to office.

# **Membership Fees**

	Initial Fee	Annual Fee
Individual Member	TWD\$1,000	TWD\$500
Organizational Member	TWD\$10,000	TWD\$4,000
Honorary Member	-	-

(TWD\$28.992=US\$1, Date: July, 2011)

# Membership Breakdown

	Indiv- idual Mem- bers	%	Organiz- ational Mem- bers	%
Securities firms	53	15.14	16	34.78
Banks	38	10.86	5	10.87
Investment advisory co.	55	15.71	3	6.52
Investment trust co.	9	2.57	9	19.57
Insurance companies	5	1.43	2	4.35
Academic institutions	31	8.86	-	-
News media	7	2.00	1	2.17
Public Agencies	87	24.86	9	19.57
Others	65	18.57	1	2.17

## **Programs**

In the past year, the Association held the following programs or events:

- 1. In the general meeting in April of 2011, Dr. Yungsan Lee was elected as the new Chairman and Mr. Chao-zon Yang was elected as the Secretary General. Dr. Yung-san Lee was Taiwan's former Minister of Finance, and Mr. Chao-zon Yang is the current Senior Executive Vice President of the Taiwan Stock Exchange. Since Mr. Yang serves as the new Secretary General, the operation of the organization is now managed by the Taiwan Stock Exchange. However, SAA CT has continued CIIA examinations via the SFI since March 2006.
- 2. The ASIF Executive Committee meeting and Annual General Meeting (AGM) were held on 20-21 October 2010 at the Grand Hotel Taipei kindly hosted by the SAA Chinese Taipei. There was an intensive discussion regarding the sustainability of membership and a reduction of the annual membership fee in order to cope with the challenging economic environment in some member countries.
- 3. On Thursday 21 October, the ASIF 2010 Taipei Conference was successfully held under the main theme "The Outlook and Challenge of the Asian Financial Markets" with around 200 participants mainly from the Taipei financial community. Dr. Schive Chi, Chairman of the Taiwan Stock Exchange, Mr. Charles Li, Chief Executive of HKEx, and Mr. Shinichi Yoshikuni, Senior Advisor at Mizuho Securities, delivered speeches in this conference.
- 4. CIIA examinations were held separately in March and September.
- 5. SAA CT arranged several business visits to famous listed companies such as Giga Solar, Sigurd, and Eversol to promote securities investment and provide more service to members.

# Our Plans For Year 2011

- 5. To attend ACIIA and ASIF annual meetings and other related functions.
- 2. To hold workshops and gatherings to encourage more participation among members.
- 3. To present our members with information and publications concerning securities and investment analysis from other international securities analyst associations; interact more frequently with the aforementioned organizations.
- 4. To participate in the ASIF activities and enhance more connection and cooperation with other member countries.
- 5. To promote the CIIA exam, Certificated International Investment Analyst, in Taiwan.
- 6. To hold conferences regarding equity investment practice and theory for the improvement of analysis quality.
- 7. To familiarize members with the domestic investment environment by holding seminars and field trips to recently developed industries by listed companies and companies traded in Gretai securities market.
- 8. To provide members with more access to international seminars relating to financial analysis and securities investment.

# HONG KONG SECURITIES INSTITUTE

Postal and Office Address : 24/F Wing On Centre III Connaught Road Central, Hong Kong Tel: 852-3120-6100; Fax: 852-2899-2611 Email: info@hksi.org

> Publication Rep: Ms Daisy Lo Tel: 852-3120-6158 Email: daisy@hksi.org

> > Website: http://www.hksi.org

## **Board Members**

<u>Chairman</u> Ms Barbara Shiu

<u>Vice-Chairman</u> Mr Roger Lee

**Board of Directors** 

Ms Samantha Ho

Prof Simon Ho

Mr George Hongchoy

Miss Angelina Kwan

Dr Bill Kwok, JP

Mr Craig Lindsay

**Mr Anthony Muh** 

Ms Doris Pak

Mr Philip Tye

Mr John Williamson

**Mr Richard Winter** 

Mr Peter Wong

*Mr SF Wong* (Chief Executive)

## **Mission**

The HKSI was formed in December 1997 as a professional body to raise the standards of securities and finance practitioners in Hong Kong, with a seed fund of about HK\$15 million from local regulator the SFC (Securities and Futures Commission).

#### **Our Mission is to**

- set standards of professional excellence and integrity for members and market participants, and to provide the means of attaining them;
- contribute to Hong Kong's role as a leading international finance centre; and
- broaden the membership of professionals and enhance the capabilities and reputation of members.

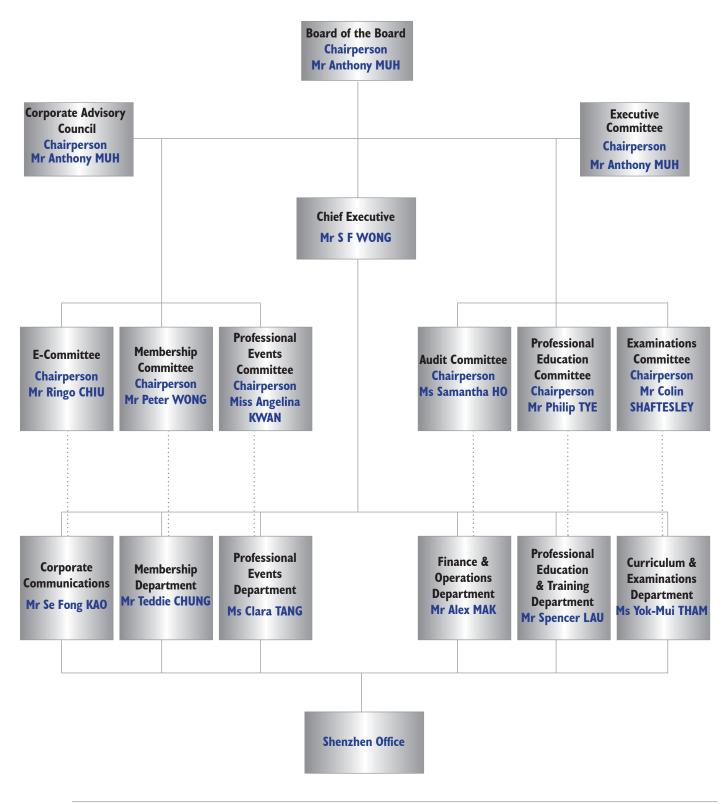
The HKSI provides continuous professional development by offering comprehensive examinations and an extensive programme of training courses and events. Finance professionals can also benefit from HKSI membership programme which provides invaluable support and professional recognition from industry peers.

## Organisational Structure

The HKSI is governed by the Board of Directors. The Institute's 15 directors include representatives from the SFC, the Hong Kong Exchanges and Clearing Ltd (HKEx), market institutions and leading corporations. Different committees have been established to provide input for the respective functional areas. Each committee reports directly to the Board.

Chairmen, CEOs and Managing Directors of major stockbroking houses, investment banks, fund managers and insurance organisations are invited to serve on the Committees guiding the direction of our service offering. This guiding hand of industry leaders helps to ensure that all of our courses, seminars, examinations and events are practical and market focused.

## **ORGANISATIONAL STRUCTURE**



# Major Initiatives and Activities Highlight

Over the past twelve months, the Institute has experienced many challenges during the global financial tsunami. With a series of new initiatives and cost saving measures, the Institute has upheld our position to providing continuous services to our members as well as market practitioners. Our commitment to members, market, and industry will never change and also is our driving force to deliver quality service for them to override the hurdles ahead.

# **Commitment in Challenging Times**

The past twelve months was indeed a very challenging period for the financial industry in Hong Kong. The US subprime crisis, the collapse of the Lehman Brothers, and the failures of a series of financial institutions have affected economies around the world. The stock market was very volatile with the Hang Seng Index dropping from 21,000 in September 2008 to 12,000 in March 2009 and then bouncing back to 21,000 in September 2009. The HKSI is apt to recognise the severity of the financial tsunami and has taken prudent measures in containing costs to prepare for unforeseen events by the end of the summer of 2008.

As a leading professional organisation that represents the industry interests, we are keen to uphold our commitment in this testing moment, and continue with our mission to raise the professional standards of the financial industry in Hong Kong.

# Membership Services

It has always been the Institute's mission to maintain a membership of professionals and enhance the capabilities and reputation of the HKSI members. As a premier professional membership association, we provide a wide variety of services and benefits that are valuable for our members and the industry as a whole. This has been achieved through carefully selected services and appropriate costs management. We are able to offer an array of impressive services to our members during the reporting period.

The former Chairman of the SFC and Chief Advisor of the China Securities Regulatory Commission, Mr Anthony Neoh, SC, JP was inducted as the Honorary Fellow of the Institute at the HKSI's Autumn Dinner on 26 November 2008. Mr Neoh is a founding member of the Institute and one of the key advocators to help establish the Institute. Mr Paul MY Chow, SBS, JP, the outgoing Chief Executive of the Hong Kong Exchanges and Clearing Ltd (HKEx) was inducted as the HKSI Honorary Fellow for 2009.

During the current economic downturn, we have continued to provide members and the industry with a broad range of the latest information and briefings on global economic developments, governmental policies, regulatory, industry and market updates Securities and Futures Commission, through senior executives from the Financial Services and Treasury Bureau, Hong Kong Monetary Authority, HKEx and leaders in the industry as well as in-town guests. These updates were delivered through our professional event seminars, workshops, training courses and special programmes. Of course, it also included the latest information about market outlooks in the Mainland, Taiwan, Malaysian markets, as well as legal and tax reform across the border.

## Networking Opportunities

Although the Institute has been operating under a tight budget, we are proud to say that the HKSI has managed to offer a number of networking opportunities for our individual and corporate members through various exclusive VIP event programmes – our Executive Roundtable Luncheon, Chairman's Dinner, Chairman's Cocktail and Annual Members' Cocktail, and the Annual Business Ethics Forum. Some of these programmes are offered on complimentary basis exclusively for HKSI individual and corporate members. We have also organised two Roundtable Luncheons for practitioners in the industry during the reporting period.

## New Communication Channel

The development of the internet and web-based information exchange has transformed the traditional manner of communication worldwide. After conducting our business review, the HKSI has decided to suspend production of the print version of the Hong Kong Securities Journal after the July/ August 2009 issue. We plan to enhance the internet platform by offering timely delivery of information and updates for members, professionals and market practitioners in the industry. It will also serve as a repository of useful information for both professionals in the industry and public at large. This project is targeted to be implemented in a scalable manner in the first half of 2010.

# **Professional Examinations**

The HKSI is committed to maintain the professional standard and quality of its examinations. To this end, various projects have been developed to enhance our services. We have begun offering Computer-based Examinations (CBEs) for the Licensing Examination for Securities and Futures Intermediaries (LE) Paper 1 at our CBE Centre from 30 December 2008 which was followed by Papers 7 and 8 during the reporting period. Our aim is to offer all the LE Papers in CBE mode by the end of 2009. In the meantime, we continue to offer paper-based examination. The CBE mode of examination has been welcomed by candidates as there are more sessions to choose from and unofficial results are immediately available after each examination.

The CBE is a substantial project for the HKSI in terms of time, technology, and financial and non-financial involvement. Vigorous testing has been carried out to ensure that the entire system is robust and reliable when it is fully implemented.

To maintain the quality and standard of the LE, we continue to invest in IT/CBE systems, risk control and security arrangement, expansion of the LE question bank, regular review of the LE papers internally and by external assessors, and the revision of study manuals, and so on.

The HKSI Professional Diploma in Financial Markets (PDFM) has completely replaced the HKSI Diploma Programme Examination (DPE) in July 2009. During the reporting period, we held two sessions of the PDFM examination and two sessions of the Certified International Investment Analyst (CIIA) Final Examination. We also continued to offer the MPF Intermediaries Examination (MPF) for individuals wishing to register as MPF intermediaries with the Mandatory Provident Fund Schemes Authority (MPFA).

In a reciprocal arrangement under the Closer Economic Partnership Arrangement (CEPA), the Sixth PRC Securities Regulations Examination was held in Hong Kong in May 2009; and the Sixth LE Paper 1 examination was held in Shenzhen and Shanghai simultaneously on 1 August 2009.

# Professional Education and Training

As a professional education and training provider, the HKSI is committed to providing quality education to meet the evolving needs of the financial industry. We offer a wide spectrum of continuous professional training (CPT) and continuous professional development (CPD) courses to our front line practitioners. Apart from our selfdeveloped Business Support Certificate Programme for the middle and back office professionals, we have collaborated with UK's Chartered Institute for Securities & Investment (CISI) - formerly known as the Securities & Investment Institute - in promoting the global practitioner-led benchmark qualification, the Investment Administration Qualification (IAQ) programme to non-front line professionals in the financial services industry. Market practitioners can also study conveniently and fulfill their CPT requirements through taking our e-courses.

In response to the rapid changing market trends, the HKSI has introduced a variety of new training courses, to broaden practitioner's knowledge and skill sets so as to enable them to re-invent themselves and make themselves more valuable to their organisations, while adjusting to working in new rules. These included new CPT/CPD courses on regulatory and compliance issues; risk management, derivatives and structured products; financial planning and insurance linked investment products, management and communication skills training, etc. We have also introduced new executive seminars/workshops on topics such as mergers & acquisitions on listed company, private equity and venture capital, Hong Kong and PRC, risk management in the banking and finance industry.

Demands for the HKSI tailor-made in-house training from individual financial services organisations remain strong, especially in the area of sales process and compliance. The HKSI's goodwill and customers' loyalty are reconfirmed by repeated training requests from clients, especially during the economic downturn.

Our brandname as a premier training provider has stood the test of time, and the HKSI's training activities in the Mainland continue to enjoy sustainable growth. We have conducted over 100 China executive workshops, training courses and delegations for major banks and financial institutions in Hong Kong, Greater China and Beijing. These courses encompassed a wide range of topics, including the US subprime crisis, banking, risk management and compliance, derivatives, loans, anti-money laundering, market trends, property, mortgage and pension, quality control, operation management, various kinds of soft skills, etc. The objectives of these courses are to help improve the standards of practitioners in the China financial industry and provide a platform for exchange of ideas and insights among professionals from both sides of the borders. Beyond Hong Kong and China, the HKSI has designed and conducted seminars and workshops for institutions in Korea and Taiwan during the reporting period.

In May 2009, the HKSI signed a collaboration agreement with the Chinese Gold and Silver Exchange, offering a Certificate in Gold and Silver Market Programme to traders, account executives and registered managers in the industry. The programme has commenced on 26 September 2009. We have also entered into a Memorandum of Understanding (MOU) with the Talent Development Centre of Shanghai Lujiazui Financial City (Oracle Bay) on 21 September 2009. These ventures are new additions to our existing collaborations with the local academic institutions as well as some overseas universities and professional bodies, in offering certificates and training programmes designed for existing and potential practitioners, and preparatory courses for candidates for the HKSI examinations.

# Mainland and Overseas Relations

As an active participant and ardent supporter of the HKSAR Government undertakings for the financial industry, the HKSI has participated in various HKSAR-Government Delegations to the Mainland during the reporting period. The Government's delegation to Guangdong Province has helped clear the decks for the supplement of the Closer Economic Partnership Arrangement (CEPA VI). Through these visits, not only have we renewed our ties with our mainland counter parts, but also met and made exchanges with prominent figures and leaders in the regions.

The HKSI is keen to promote collaboration among the region's industry practitioners, raise the standards of our talent and explore opportunities in Asia. The HKSI hosted the Asian Securities and Investments Federation's (ASIF) Executive Committee Meeting in April this year. Participants included regulators and industry representatives from Mainland, Japan and Malaysia. In early August, a crew from the Japan's national public broadcaster, NHK visited the Institute and took footage of our training. The recording also included interviews with some HKSI members and practitioners. The footage was part of a programme to mark the first anniversary of the financial tsunami, and was broadcasted in Japan in September. It has provided the Institute with tremendous exposure opportunities to reinforce the HKSI brand throughout the region.

# **Grooming our** Next Generation

To uphold the HKSI's endeavour to groom young talents for the industry, apart from our Annual Scholarship Programme for the top performers from the business and finance schools in Hong Kong, and our LE Achievers Awards, during the reporting period, we have organised a series of career talks for students and graduates at various local universities and institutions. All these efforts aim at providing our next generation of budding professionals with a better understanding, incentives and encouragement, and the necessary foundation for them to build a successful professional career in the financial industry; which in turn will enable the industry to sustain competitiveness and flourish in the world of finance and investment.

## **Moving Forward**

The Institute is by no means immune to the present global difficulties, but we are confident that the HKSI will emerge not unscattered but through shrewd re-alignment of our services mix, sound management system, financial discipline procedures and a series of measures that add values to our work, we will sail through the global turmoil, strengthened and with renewed pledges to bolster Hong Kong's reputation as a leading international financial centre.

We are currently working on the new HKSI 3 Year Strategic Plan which will hopefully bring new changes and help us reach new height in the near future.

Membership Type	Number of Member
Hon. Fellow (FHKSI(Hon)) / Fellow (FHKSI)	39
Ordinary Member (MHKSI)	2,114
Affiliate Member (HKSI Aff)	174
Student Member	18,633
Total Individual Member	20,960
Corporate Member	173

## **Appendix 1**

Membership Statistics to 30 September 2009

Profile of Individual Membership (excluding student member)

Profession	Percentage
Stockbroking/Futures/Derivatives	58.2%
Fund Management	7.5%
Regulation/Exchange	4.5%
Accounting/Auditing	4.4%
Banking	8.4%
Corporate Finance/Investment Banking	4.1%
Consultants/Legal	5.6%
Clearing/Trustee	0.7%
Education	1.7%
Investment Advisor	0.5%
Other	4.5%

**Appendix 2** HKSI Individual Membership Requirements

	The manual membership requirements
Honorary Fellow FHKSI (Hon)	Nomination and approval of the Board
<b>Fellow</b> FHKSI	<ol> <li>Ordinary Member (MHKSI) with HKSI Diploma Programme Examination (DPE) qualification + 7 years of post admission relevant experience + nomination and approval by the Board</li> </ol>
	OR
	<ol> <li>Ordinary Member (MHKSI) with HKSI Professional Diploma in Financial Markets (PDFM) qualification + 7 years of post admission relevant experience + nomination and approval by the Board</li> </ol>
	OR
	3. Ordinary Member (MHKSI) for 5 years + 15 years relevant industry experience + has voluntarily contributed a significant amount of his/her time (no less than 2 years) to the development of the Institute + nomination and approval of the Board (Please refer to Appendix A)
<b>Ordinary Member</b> MHKSI	1. Completion of HKSI Diploma Programme Examination (DPE) + 3 years relevant industry experience
	OR
	2. Completion of HKSI Professional Diploma in Financial Markets (PDFM) + 3 years relevant industry experience
	OR
	3. Completion of any one of the following HKSI Specialist Certificates - Securities/ Derivatives/ Corporate Finance/ Asset Management + 3 years relevant industry experience
	OR
	<ul> <li>4. Holders of Recognised Overseas Qualifications (Please refer to Appendix B)</li> <li>+ 3 years relevant industry experience, including 1 year Hong Kong experience</li> </ul>
Affiliate Member	1. Completion of HKSI Diploma Programme Examination (DPE) – Paper 2
HKSI Aff	OR
	2. Completion of HKSI Professional Diploma in Financial Markets (PDFM)- Module 4 and Module 5
	OR
	3. Completion of any one of the following HKSI Practising Certificates - Securities/ Derivatives/ Corporate Finance/ Asset Management
	OR
	4. Completion of Diploma in HKSI/Hong Kong Polytechnic University Investment Analysis and Portfolio Management.
	OR
	5. Holders of Recognised Local Qualifications (Please refer to Appendix B)
	OR
	6. Holders of Recognised Overseas Qualifications (Please refer to Appendix C)

## Appendix A

#### HKSI Fellowship Requirements

**Fellow** Application requirements for HKSI Fellow may be fulfilled in one of the following FHKSI ways:

- 1. Ordinary Membership (MHKSI); AND
  - HKSI Diploma Programme Examination (DPE) qualification; AND
  - 7 years of post admission relevant experience.

The candidate holding a responsible position within the securities and investment industry, and having completed the HKSI DPE may put forward an application for consideration and approval by the Board.

#### OR

- 2. Ordinary Membership (MHKSI); AND
  - HKSI Professional Diploma in Financial Markets (PDFM) qualification; AND
  - 7 years of post admission relevant experience.

The candidate holding a responsible position within the securities and investment industry, and having completed the HKSI PDFM may put forward an application for consideration and approval by the Board.

#### OR

- 3. The candidate has over 15 years relevant industry experience: AND
  - with at least 5 years HKSI Ordinary Membership (MHKSI); AND
  - holds a senior position in their company, and is responsible for the formulation of policy making decisions; AND
  - has voluntarily contributed a significant amount of his/her time (no less than 2 years) to the development of the Institute; AND
  - has made a significant contribution to the securities and investment industry by way of:
  - (a) holding a responsible position within the securities and investment industry;

#### or

(b)possessing Recognised expertise in the securities and investment industry;

#### or

(c)being a Recognised scholar in finance or investment; or

(d)having devoted time to serve in an advisory capacity for a relevant government committee.

The candidate, having made a significant contribution, may put forward an application for consideration and approval by the Board.

## **Appendix B**

Recognised Local Qualifications

### for Ordinary Membership

- 1. Barrister or Solicitor admitted in Hong Kong
- 2. Qualified member of the Hong Kong Institute of Certified Public Accountant (HKICPA) or the Association of Chartered Certified Accountants (ACCA)
- 3. Holder of Bachelor degrees or above in any discipline from local registered education institutions acceptable to the Institute
- 4. Holder of other local academic or professional qualifications accepted by the Institute as being equivalent to the above

### for Affiliate Membership

- 1. Completion of Securities Broker's Examination
- 2. Completion of Broker's Representative Examination
- 3. Completion of Options Officer and Representative Examination
- 4. Completion of Futures and Options Exchange Participant Examination
- 5. Completion of two sections of the HKFE Stock Index Futures and Options Training Programme (Section 1 or 2 and one more section must be completed)
  - i. Understanding Stock Index Options
  - ii. Understanding Stock Index Futures
  - iii. Clearing and Settlement
  - iv. Trading Procedures and Rules
  - v. Managing Options Risk & Client A/Cs
  - vi. Automated Trading System
- 6. Holder of Bachelor degrees or above in any discipline from local registered education institutions acceptable to the Institute
- 7. Holder of other local academic or professional qualifications accepted by the Institute as being equivalent to the above

## Appendix C

Recognised Mainland or Overseas Qualifications

#### for Ordinary Membership

- 1. Holders of Certified International Investment Analyst (CIIA) qualification
- 2. Holders of Chartered Financial Analyst (CFA) qualification
- 3. Fellow & Senior Fellow Members of Financial Services Institute of Australasia (FINSIA)
- 4. Regular Members of United Kingdom Society of Investment Professionals (SIP)
- 5. Members & Fellows of Chartered Institute for Securities & Investment (CISI), formerly known as Securities & Investment Institute (SII)
- 6. Holder of Bachelor degrees or above in any discipline from Mainland or other overseas registered education institutions acceptable to the Institute
- 7. Holder of Mainland or other overseas academic or professional qualifications accepted by the Institute as being equivalent to the above

### for Affiliate Membership

- 1. Completion of Finsia Certificate in Financial Markets
- 2. Completion of Finsia Diploma in Financial Markets
- 3. Completion of the Canadian Securities Course and Conduct and Practices Handbook Course
- 4. Completion of FSA Registered Person Examinations in United Kingdom
- 5. Associateship of Institute of Investment Management and Research (IIMR)
- 6. Completion of US General Securities Representative Series 7
- 7. Completion of US Futures Representative Series 3
- Completion of Chartered Financial Analysts (CFA)

   Level 1 Examination
- 9. Completion of Chartered Institute for Securities & Investment (CISI)'s Investment Administration Qualification (IAQ)
- 10.Associates of Chartered Institute for Securities & Investment (CISI)
- 11.Holder of Bachelor degrees or above in any discipline from Mainland or other overseas registered education institutions acceptable to the Institute
- 12.Holder of Mainland or other overseas academic or professional qualifications accepted by the Institute as being equivalent to the above

# THE COUNCIL FOR PORTFOLIO MANAGEMENT AND RESEARCH

Postal and Office Address : # 52, Nagarjuna Hills, Punjagutta, Hyderabad – 500 082, India

> Tel: +91 040 23435 368 - 74; Fax: +91 040 23352521/4302

E-mail: info@cpmrindia.org;

Website: cpmrindia.org

### **Board of Governors**

Mr. Dibyendu Dutta Mr. C V Kumar Mr. Pranaya Kumar Ms. V D M V Laxmi Ms. Ameena Praveen

# **Objectives**

### The CPMR has following objectives:

- Administering a rigorous certification program in investment analysis and portfolio management.
- Promoting research and publications in the areas of contemporary relevance which have significant policy implications for investment analysis and portfolio management.

### **Equal Opportunity Institution**

The CPMR provides equal opportunity to all. In its educational programs, activities, admission and employment policies, the CPMR does not discriminate on the basis of sex, race, color, caste, language, religion, age or national origin.

### **Non-Governmental Organization**

The CPMR believes in maintaining total intellectual independence, academic autonomy and operational freedom, and therefore, it neither seeks to identify itself with any government, nor operates on any government funding, the CPMR believes in market recognition and subjects all its activities to the market test.

### **Learning Organization**

The CPMR is conceived and developed as a learning organization with an intent to learn continuously in order to leverage the new learning for improvement of its contributions to society.

### **Ethical Institution**

The CPMR conducts its affairs within a broad framework of ethics and believes in transparency and promotes an open culture.

### **History**

The Council for Portfolio Management and Research (CPMR), was established in 1999 at Hyderabad, India to look after training and certification needs of students interested in becoming qualified portfolio managers.

The CPMR administers a rigorous certification program divided into two levels - the National Level and the International Level.

### **Education**

### Tie-Up With ACIIA, Switzerland

The CPMR is a member of the Association of Certified International Investment Analysts (ACIIA), Switzerland. ACIIA administers the examinations and awards the Certified International Investment Analyst (CIIA®) qualification.

The tie-up of CPMR with ACIIA, Switzerland, enables students to become eligible to write the final level examinations for the CIIA® qualification. Students pursuing the CIIA® Program after completing the National Level examinations can directly appear for the CIIA® International Level (Final Level) examinations.

# **Professional Ethics**

All members of the CPMR are required to abide by a code of professional ethics which enjoins that they should:

- Conduct himself/herself with integrity and dignity and act in an ethical manner in their dealings with the public, clients, employees, employees and fellow professionals;
- Act with competence and strives to maintain and improve their competence; and
- Use proper care and exercise independent professional judgement.

# THE SECURITIES ANALYSTS ASSOCIATION OF JAPAN

Postal and Office Address : 5th Floor, Tokyo Stock Exchange Building, 2-1, Nihonbashi-Kabutocho, Chuo-ku, Tokyo 103-0026 , Japan

> Tel: 81 3 3666 1515 Fax: 81 3 3666 5843

E-mail: General: intl@saa.or.jp Publication Rep: k-karita@saa.or.jp

Website: www.saa.or.jp

### **Board Directors**

### <u>Chairman</u>

*Kazutoshi Inano,* CMA Chairman of the Board of Directors Nomura Asset Management Co., Ltd.

### <u>Vice Chairmen</u>

**Akiyoshi Oba,** CMA President & CEO Tokio Marine Asset Management Co. Ltd.

**Tomio Arai,** CMA Professor Graduate School of Economics The University of Tokyo

### Executive Managing Director Kiyoto Hagiwara <u>Managing Director</u> Ken Yagi <u>Directors</u> Motoya Aizawa, CMA/CIIA

Takashi Ikenaga

Fumio Inui

Ysuhiko Imaizumi

Ai-ichiro Endo, CMA

Masanobu Kaizu, CMA

Yuji Kage

Kazumichi Karita, CMA

Yukihiro Kitano, CMA

Eizo Kobayashi, CMA/CIIA

Toshio Goto, CMA

Shizuki Saito

Masahiro Samejima

Masaki Shizuka

Yasuharu Takamatsu

Toshiyuki Maeda

Masatoshi Makino, CMA

Ki-ichiro Masui

Hiroshi Miyai, CMA Michio Yoneda <u>Auditors</u> Hidetoshi Furukawa Masayuki Hirose Hiroyuki Shinshiba, CMA

### SAAJ DEPARTMENTS

**Executive Office** 

**Kiyoto Hagiwara** President & Chief Executive Officer

**Ken Yagi** Executive Vice President

**Yoshinori Shinmen, CMA** Chief Operating Officer

Administration

*Hiroshi Iguchi* Senior Vice President

**Yukio Sekiguchi** Senior Vice President

**International Relations** 

Kazumichi Karita, CMA Executive Vice President

Naoko Mori, CMA Senior Vice President

<u>Research</u>

*Mitsuo Yamaguchi, CMA* Senior Vice President

### **Education**

**Ai-ichiro Endo, CMA** Executive Vice President

*Sei-ichi Kaneko, CMA* Executive Vice President

**Takashi Ikenaga** Executive Vice President

**Makoto Kaimasu, CMA** Senior Vice President

**Makoto Yamada, CMA** Senior Vice President

**Masumi Ohkubo, CMA** Vice President

### **Company Presentations**

**Toshifumi Oda,** CMA Senior Vice President

### Securities Analysts Journal

**Kozo Sonoda,** CMA Senior Vice President

### System Administrator

**Takashi Ikenaga** Executive Vice President

# **Objectives**

The Association engages in the following activities in order to contribute to the development of analytical techniques and professional standards for those engaged in securities analysis and portfolio management:

- Research to develop analytical techniques/skills.
- Education and examination programs for those who are/will be engaged in securities analysis and portfolio management, and the award of the CMA (Chartered Member of the Securities Analysts Association of Japan) designation to those who achieve a required level of professional competence.
- Promotion of the CIIA<sup>®</sup> (Certified International Investment Analyst) exams as well as review programs to those who hold the CMA designation.
- The sponsorship of programs such as company presentations, seminars/lectures on securities analysis, etc.
- The collection, publication, and dissemination of pertinent reference materials.
- The exchange of views and information with counterpart associations overseas.

# History and Developments

### **Recent developments:**

The Securities Analysts Association of Japan (SAAJ) was established in 1962 with the aim of developing recognized standards for investment professionals. SAAJ was granted the status of "Public Interest Incorporated Association" in April 2011. As of December 2011, individual and corporate/associate members, stood at 25,158 of which 24,730 were CMAs.

• In ongoing efforts to promote professional ethics for securities analysts, the "Practice Handbook for Standards of Professional Conduct" is reviewed and updated on a regular basis. The 2009 version was published in August 2009 reflecting most recently amended laws and regulations, and distributed to members and also CMA examination candidates.

- SAAJ, the GIPS Country Sponsor in Japan, has translated the 2010 version of the Global Investment Performance Standards (GIPS) into Japanese the GIPS and it received the endorsement of the Executive Committee in April 2010. In order to enhance the further dissemination of the GIPS standards in Japan, SAAJ conducted four GIPS Seminars in fiscal 2010.
- Awards for Excellence in Corporate Disclosure for 2011 were presented to 15 companies representing 15 different industries. This corporate disclosure evaluation and award system has been implemented annually since 1995 based on evaluation by the SAAJ Corporate Disclosure Study Group. Following the year 2005, in addition to the awards above, SAAJ has started new corporate disclosure evaluation and awards system for emerging-stock markets companies. SAAJ also started the Awards for Excellence in Corporate Disclosure in the area of provision of information to the individual investors.
- The 26th Securities Analysts Conference (SAAJ annual conference) was held in Tokyo in October 2011 with 700 participants.
- SAAJ has been playing a significant role in the establishment and consolidation of the CIIA® qualification which was launched worldwide on 20 June 2000. SAAJ is a Council member of the Association of Certified International Investment Analysts (ACIIA®) which is a non-profit organization registered in Switzerland. The SAAJ membership, including more than 24,700 CMAs, is a large pool of potential candidates for the CIIA® exam. SAAJ sees the CIIA® exam as one of the most important elements of continued education for CMAs. Thus, to help candidates prepare for the exam, Study Guide (comprising an explanation of the framework of the CIIA<sup>®</sup> scheme and examinations and a Japanese translation of the syllabus), Formulae Booklet, and examination questions and guideline answers, etc. have been distributed to all registered candidates since 2001. In addition, a schooling-style review program for candidates, covering all subject areas of the exam, has been held by SAAJ in December/January since 2000.

THE SECURITIES ANALYSTS ASSOCIATION OF JAPAN

# Membership and Requirements

### There are three categories of membership:

- **1. Corporate Membership:** Securities firms, investment trust management companies, trust banks, banks, life insurance companies, non-life insurance companies, research institutes, investment advisory companies, and other appropriate corporations/organizations as may be approved by the Board of Directors.
- **2. Associate Memberships (Corporate):** Corporations, organizations and individual people that provide financial support to assist SAAJ activities. Such members do not have voting rights at general meetings.
- **3. Individual Membership:** Individual Members are either Chartered Members of SAAJ (CMAs) or General Members.

The CMA designation is granted to a person who has passed the Level II examination (see Education and Examinations) and:

- has three or more years practical experience in securities analysis, investment management, or a related field; or
- ii) has sufficient knowledge and experience in the field of securities analysis and investment management.

### General Member category is granted to:

- an officer or employee of a corporate or associate member of SAAJ who has three or more years practical experience in securities analysis, investment management, or a related field; or
- ii) a person who has sufficient professional knowledge and experience in the field of securities analysis and investment management.

### Associate Membership (Individual)

This membership category was introduced in May 2011 in order to enhance the services to the public as the newly approved Public Interest Incorporated Association.

Each application to become a General Member must be endorsed by at least three SAAJ members.

(As of December 2011)		
CMA/General Members/Associate	24,813	
Corporate / Associate Members	345	
Total	25,158	

# **Education and Examinations**

### **1. CMA**

### Developments

The first CMA examination was conducted in 1978. The original education/examination program, which emphasized securities analysis, saw major revisions during the early 1990s which placed more emphasis on portfolio management.

Then, in 2004, SAAJ set up a working group, the New CMA Program Working Group, commissioned with further updating the program. The Working Group published a report in March 2005, and recommended the program be revised to 1) incorporate the latest academic and practical achievements, 2) establish a flexible program to cope with future changes, and 3) offer an easy-to-learn program.

As a consequence, based on the report's recommendations, the Level I program was revised in 2006, and then the Level II program in 2007. Newly developing areas such as behavioral finance and credit risk models were fully incorporated.

### **Education and Examination System**

The Program is divided into two parts, Level I and Level II, both consisting of correspondence courses and examinations. Level I covers basic principles and tools needed in securities analysis and portfolio management, while Level II focuses on the integrated and practical application of such knowledge.

To take examinations, candidates must enroll for correspondence courses. Those who pass both levels (candidates must successfully complete Level I before continuing on to Level II), have three or more years' experience in financial and investment analysis and/or portfolio management, and meet other professional standards are awarded the CMA designation.

More than 100 academics and practitioners, including CMAs, prepare the correspondence texts and/or the exam questions under the guidance of the Curriculum Committee and/or Examinations Committee.

### **ORGANISATIONAL STRUCTURE**

### **General Meeting of Members**

BOARD OF DIRECTORS

Advisors

### Chairman Vice Chairman Executive Managing Director Managing Director Directors

Auditors

### STANDING COMMITTEES

Policy and Coordinating Committee
Professional Ethics Committee
Compensation Committee
Education and Examinations Committee
Curriculum Committee
Examinations Administration Committee
Examinations Committee
SAAJ International Examinations Committee
Primary Education Program Committee
New CMA Program Working Group
SAAJ Investment Performance Standards Committee
Security Analysts Journal Editing Committee
Seminar Planning Committee

### STUDY GROUPS

 Industry and Company Study Group
 Corporate Disclosure Study Group
 Corporate Accounting Study Group

Security Analysts Conference Committee

ESG Study Group

### STRUCTURE OF THE SAAJ EDUCATION AND EXAMINATION PROGRAM

	Economics		
	Financial Accounting and Financial Statement Analysis Securities Analysis and Portfolio Management		
Level I• Quantitative Analysis and Statistics • Fundamental Analysis • Analysis and Valuation of Individual Asset Classes • Portfolio Management			
Level II	Ethics and Professional Standards Analysis of Markets and Economics Corporate Finance and Company Analysis Securities Analysis and Portfolio Management		
Duration of Examinations			
Level I	Economics	90 min	
	Financial Accounting and Financial Statement Analysis	90 min	
Exams by subject	Securities Analysis and Portfolio Management	180 min	
29 2 2 9 2 2 2	Total three	360 min	
Level II	Three subjects	360 min	
Comprehensive exam covering	Ethics and Professional Standards	60 min	
all subjects	Total	420 min	

### **Composition of Study Subjects**

### a) Correspondence Courses

The Level I course is held for eight months between June and the following January. Candidates may enroll for as many subjects as they choose and in any sequence. Consequently, some candidates might take all three subjects at the same time, while others might enroll for one or two and then take the remaining subject(s) in following years.

Candidates receive correspondence texts for each subject on a bi-monthly basis, and are recommended to purchase some supplementary readings. Candidates are able to try multiple choice exercises and get answers and explanations via internet.

All three Level I course subjects must be undertaken within four years of initial registration for the Program. A candidate who does not pass a subject within the three years must re-register for that subject.

The Level II course is held for eight months between August and the following March. Unlike Level I, candidates have to study all four subjects at the same time since the Level II examination tests all in one exam paper. Candidates receive correspondence texts on a bi-monthly basis and are recommended to purchase some supplementary readings. There are no web exercises for Level II courses, but, explanatory materials and CDs of seminar lectures are sent to candidates.

The Level II course must be undertaken within three years from the year of successfully completing Level I examinations. A candidate who does not pass the Level II exam within three years must re-register for the Level II course.

### 2) Examinations

Level I examinations for each subject (total three) are held twice a year in April and September. All of the questions are objective (multiple-choice questions).

The Level II examination, a single comprehensive one covering all four subjects, is held once a year, in June. Exam questions involve analysis of a wide variety of cases, information, and data. Almost all are essay questions. Both Level I and Level II examinations are held in eight domestic exam centers and three overseas centers: New York, London, and Hong Kong.

#### 2. CIIA<sup>®</sup>

Those who have the CMA<sup>®</sup> (Chartered Member of the Securities Analysts Association of Japan) designation can directly sit for the Final Examination of the CIIA<sup>®</sup> (Certified International Investment Analyst) Program since SAAJ's CMA examination program has been accredited by the ACIIA<sup>®</sup> (Association of Certified International Investment Analysts).

Since 2000 when the CIIA<sup>®</sup> designation award system was launched, SAAJ has effected the following on a regular basis for holders of the CMA designation to help them prepare for the CIIA<sup>®</sup> Final Exam:

- Published a registration/enrollment information brochure, CIIA<sup>®</sup> Exam Study Guide (consisting of an overview of the CIIA<sup>®</sup> Exam, syllabus and list of textbooks, etc.); a set of supplementary textbooks; CIIA<sup>®</sup> Exam Questions and Guideline Answers, and Formulae (all in Japanese).
- Conducted a CIIA<sup>®</sup> Review Course (five days, total 30 hours) in December and January.

The interest of CMAs in the CIIA<sup>®</sup> Program has been keen and many registered and sat for eighteen CIIA<sup>®</sup> Final Exams held so far.

- Updated the CIIA syllabus
- Three new topic areas are included in the syllabus in order to adjust it to the financial arena's development in the practical world. They are i) IAS/IFRS, ii) Derivatives, and iii) Pension ALM.
- New exemption scheme now available for CIIA holders to enable those aiming at becoming investment and research analysts, others in the broad investment community, and other interested parties to acquire the necessary knowledge and analytical skills, The Securities Analysts Association of Japan (SAAJ) has been offering CMA<sup>®</sup> (Chartered Member of the SAAJ) correspondence courses and exams for almost thirty years since the first CMA exam in 1978. CMA holders currently number almost 25,000.

The CMA designation is highly evaluated and widely recognized not only by the securities and

	Registered candidates* Exar		Exam cand	lidates <sup>@</sup>	Pass rat	t <b>e (%)</b> #
	Level I	Level II	Level I	Level II	Level I	Level II
2007	0.204	2 425	(Spring) 4, 906	(June) 2,987	44.2	37.7
2007	9,304	3,435	(Autumn) 3,528	(Dec) 1, 923	44.8	34.4
2002	9 446	2 400	(Spring) 5,196	2 400	46.6	077
2008	8,446	3,488	(Autumn) 3,783	2,499	46.3	37.7
2000	7.060	2 002	(Spring) 5,536	2 022	46.5	
2009	7,069	3,903	(Autumn) 4,298	2,922	49.3	44.4
2010	6 020		(Spring) 5,050	2 100	46.8	47.0
2010	6,030	3,655	(Autumn) 3,656	3,108	46.8	47.3
2011	4 595	0.010	(Spring) 4,176	2.004	49.4	44.0
2011	4,585	2,818	(Autumn) 3,075	2,904	46.8	44.8

### **EXAMINATION RESULTS**

\* **Registered candidates:** number of candidates registered in the year.

@ Exam candidates: head counts of candidates who appeared for the exam. A candidate for CMA Level I can take one to three subjects.

# Pass rate for Level I: Total number of successful candidates for the three subjects) / (total number of exam takers for the three subjects.

financial industries but also by manufacturers, research institutes, CPA firms, universities, etc. And, since the activities of CMA holders have dramatically broadened in recent years, even the CIIA holders of foreign ACIIA member societies have found it very beneficial to earn the CMA for conducting business in Japan.

Taking into consideration the above, SAAJ has decided to introduce a new educational course and exam scheme (both available only in Japanese) especially for CIIA holders (of other ACIIA member societies) who intend to sit for CMA exams. The scheme will only cover areas recognized by the SAAJ as national specific topic areas and/or the desired level of knowledge relating to Japanese financial practices, markets, regulations, and the economy, i.e., candidates are exempted from the regular CMA correspondence educational courses and exams relating to common knowledge and skill requirements for the CMA, which are reasonably considered to have already been mastered by CIIA holders, both in breadth and depth.

CIIA holders worldwide can benefit from an increasing number of services from the ACIIA members and recognition of the CIIIA from regulatory authorities. In SAAJ's case, CIIA holders of all nationalities working in Japan are eligible to become general members of the SAAJ. Membership benefits include access to a broad range of services including the monthly magazine "Securities Analysts Journal" discounts or free invitations to seminars and presentations, and members networking events.

### **3. NEW EDUCATION PROGRAMS**

For the purpose of providing opportunities to learn finance for a broader range of people working in the investment management and banking industries as well as university students interested in finance, the SAAJ introduced a new correspondence course, "Primary Education Program" in FY2004. This program, which covers core elements of the CMA program at elementary levels so that graduates from the course will be familiar with basics of finance, has drawn strong interest from potential trainees and less than 7,000 have applied for it.

At the same time, the SAAJ started the CCMA scheme for CMA candidates who have finished

Level I. Those candidates, who have completed self/ learning and achievement test on Ethics are eligible to be registered for the scheme to receive a variety of services and information related to investment practice and finance theory. The scheme is aimed to encourage/help registered candidates in terms of their preparing for the Level II examination and hence the CMA qualification.

In addition to the above, the SAAJ started a new classroom teaching course (16 hours), "Introduction to quantitative analysis," in April 2005. It is aimed to help CMA candidates and others get familiar with basic tools for quantitative analysis as well as relevant mathematics. The SAAJ expanded the course into a continuously available one so as to familiarize its present and future membership with financial engineering.

Due to the growing interests on the wealth management in Japan as well as in international arena, SAAJ has been studying the possibility of creating a new educational program for the Private Banking since 2007. SAAJ completed and disclosed the PBCKB (Private Banking Common Knowledge Base) in May 2011 and the commencement of the formal educational program in the Private Banking is expected in fiscal 2013.

### **Seminar/ Conference**

### **SAAJ International Seminar**

• The 2nd SAAJ International Seminar "Exploring New Investment Strategies in a Paradigm Shift" was held in Tokyo on 17 and 18 February, 2011 with the sponsorship of ACIIA, ASIF, and EFFAS.

### **SAAJ Seminar**

• The seminar mainly focuses on equity analysis annually in January. The 17th SAAJ Seminar "Development of Equity Markets and Changing Climate Surrounding Equity Investment in Asian Countries" was held on January 19, 2011.

### **SAAJ Summer Seminar**

• The seminar is annually held in July and target the analysis of finance, credit, and bond investments. The 10th SAAJ Summer Seminar "Fixed Income Investments after Great East Japan Earthquake-Risks and Strategies" was held on June 29, 2011.

# SAAJ-Nippon Finance Association Joint Seminar

• TThe seminar is jointly conducted with the Nippon Finance Association annually in September. Themes are of an academic nature. The 12th SAAJ-Nippon Finance Association Joint Seminar "Significance and Strategy of the Commodity Investment-Its Theory and Practical Application Under the Soaring Market" will be held on September 29, 2011.

### **Topic Presentations**

 More than 80 presentations by Japanese and foreign specialists on various topics concerning investment theory, economics, and financial, industrial, and scientific technology, etc, were given during April 2010-March 2011.

### Saaj Annual Conference

The 26th Securities Analysts Conference (SAAJ Annual Conference) will be held in Tokyo on 14 October 2011. The main theme is "Recover Japan-Overcome the Tragic Earthquake and Tsunami".

### Company Presentations

To support and stimulate the IR activities of listed companies, the Securities Analysts Association of Japan (SAAJ) organizes company presentations for financial analysts in Tokyo and Osaka - more than 900 presentations a year with an attendance of around 50 members per meeting. CEOs and top executives report their business situation/performance and future outlook, which is followed by sufficient time for Q&A. A summary of each presentation is posted on the SAAJ website which SAAJ members can access, and in some cases a video webcast is also available. SAAJ also organizes company presentations for individual investors in Tokyo and Osaka to promote the participation of individuals in the capital markets – about 160 presentations a year with an attendance of around 100 individuals per meeting. In total, some 1,000 company presentations are offered by SAAJ a vear.

### **Publications**

*The Securities Analysts Journal* is a monthly bulletin which includes monographs focusing on investment theories and practices and other related topics and reports on the Association's activities. The Securities Analysts Journal Editing Committee, consisting of 30 practitioners and academics, is responsible for editing each issue. Total circulation is more than 27,000. Members receive the Journal gratis.

In addition, SAAJ produces educational publications covering various subjects related to the investment decision-making process, some of which are incorporated in the texts of the CMA Program.

### **Others**

### ETHICS

SAAJ Standards of Professional Conduct for Securities Analysts are ethical guidelines regarding professional conduct which SAAJ members are required to comply with. SAAJ periodically reviews and revises the Standards so as to incorporate new developments in ethical issues as well as the changing business environment, thereby establishing and maintaining the highest ethical standards for the profession in the investment industry. To promote and stimulate the application of the Standards in daily practice, "Practice Handbook for Standards of Professional Conduct", which provides commentaries on the Standards with practical cases, is published and reviewed/updated by SAAJ on a regular basis. The Handbook is distributed to all SAAJ members and also used as the CMA Level II textbook for the subject of Ethics and Professional Standards.

SAAJ also issues several position papers and guidance to promote and enhance the implementation of professional ethics and to respond to new developments.

### **INVESTMENT PERFORMANCE STANDARDS**

2010 edition of the Global Investment Performance Standards (GIPS) was adopted in January 2010 by the GIPS Executive Committee (GIPS EC). SAAJ translated it into Japanese and it was endorsed by GIPS EC in April 2010.

As a GIPS Country Sponsor in Japan, SAAJ actively promote the dissemination of the GIPS Standards in Japan. SAAJ also sends representatives to the GIPS Council and subcommittees/working groups and is also an active member of the Asia-Pacific Regional Investment Performance Subcommittee of the GIPS Council. SAAJ made the Japanese translation of six GIPS Guidance Statements as follows: "Definition of Firm", "Definition of Composite", "Treatment of Carve-Outs", "Error Correction", "Portability of Performance Records", and "Fees" and received the endorsement by the GIPS Executive Committee in 2011.

SAAJ regularly holds GIPS Seminars for the purpose of the promotion and education for the practical application of the GIPS standards. In fiscal 2011 SAAJ held three GIPS Seminars.

### **CORPORATE DISCLOSURE**

The objective of the Corporate Disclosure Study Group is to promote the quality and promptness of corporate disclosure from the viewpoint of securities analysts. To achieve this goal, since 1995 the Group has implemented a corporate disclosure evaluation and award system. The Group, consisting of 15 industry sub-groups, formulates corporate disclosure review criteria (score sheets) for each industry by modifying standard criteria to incorporate industryspecific features. All industry-specific criteria attach greater importance to voluntary and positive disclosure rather than mandatory disclosure. The score sheets are marked by some 115 research analysts, collected, and carefully analyzed/evaluated by each sub-group, and then the Study Group selects companies exhibiting superior disclosure in each industry.

For fiscal 2010/2011, Awards for Excellence in Corporate Disclosure were presented to ASAHI BREWERIES, LTD. (foods), ASAHI KASEI Corporation (chemical/textile) Astellas Pharma Inc. (Pharmaceuticals), JX Holdings Co., Ltd (oil/ mining), Sumitomo Metal Mining Co. Ltd. (steel/ non-ferrous metal) Omron Corporation (electronics), Nissan Motor Co., Ltd. (automobile industry), Tokyo Gas Co. Ltd. (electric Power & Gas), West Japan Railway Co. Ltd (transportation), NTT DOCOMO Corporation(communication), Family Mart Co. Ltd. (retailing/supermarket industries), Mitsubishi UFJ Financial Group Inc., Sumitomo Mitsui Financial Group (banking), and Nomura Research Institute (computer soft).

Newly implemented corporate disclosure evaluation and award for emerging stock markets [such as JASDAQ and Mothers (Market of the high-growth and emerging stocks) etc.] companies were presented to CyberAgent, Inc. and PROTO CORPORATION. For disclosure to individual investors,

### **CORPORATE ACCOUNTING**

Corporate Accounting Study Group follows the developments of corporate accounting rules and regulations in order to present opinions from the viewpoint of securities analysts who are the main users of financial statements.

The Group submitted the following comments to accounting standards setters and regulators including the International Accounting Standards Board (IASB) and the Accounting Standards Board of Japan (ASBJ):

"Effective Dates and Transition Methods"

### Jan 2011

"Status of Trustees' Strategy Review" Feb 2011

"Hedge Accounting" Mar 2011 "Financial Instruments Impairment"

### April 2011

"The Review of the IFRS Foundation's Governance" *April 2011* 

"Reports of the Trustees' Strategy Review" July 2011

"Agenda Consultation 2011"

December 2011

### INTERNATIONAL RELATIONS

SAAJ regularly attends ASIF and ACIIA<sup>®</sup> meetings and sends delegations to ASIF annual conferences. During fiscal 2011, SAAJ participated in the following:

- ASIF Annual General Meeting and Seminar: October 2011, Hong Kong.
- ACIIA<sup>®</sup> Council Meeting and Annual General Meeting: June 2011

Dubrovnik, Croatia.

• ACIIA<sup>®</sup> Council Meeting and Seminar: November 2011, Hanoi, Vietnam.

### ANNUAL AWARD OF THE SECURITIES ANALYSTS JOURNAL

The following articles received the 2011 Securities Analysts Journal Prizes:

- "Investor Expectations and the Volatility Puzzle in the Japanese Stock Market " by Toru Yamada and Manabu Nagawatari
- "A comprehensive analysis of business portfolios using a quantitative model" by Yuki Yamamoto

# THE KOREA CERTIFIED INVESTMENT ANALYSTS ASSOCIATION

Postal and Office Address : 6th Floor, KOFIA Building, 45-2,Youido-dong, Youngdeungpo-gu, Seoul, Korea 150-974

> Tel: +82 2 784 1865 Fax: +82 2 782 3314

Email: ksaacho@hanmail.net

Website: www.kciaa.or.kr

## Board of Directors And Staff

### Chairman

Mr. Kun Ho Hwang Chairman Korea Association khhwang@kofia.or.kr

### Vice Chairmen

### Team

*Mr. Chan Hyoung Chung,* CEO Korea Investment Trust Management Co., Ltd. Chanchung@truefriend.com

Mr. Keong Sin Kim President A+ Asset Advisor Gyska2000@hanmail.net

*Mr. Sun Dae Kim* Executive Vice President Korea Investors Service, Inc. sundae@kisrating.com

*Mr. Sung Tae Kim* President & CEO, CIIA CNI Network Co., Ltd. stk@cninetowork.com

### Directors

*Mr. Cheol Bae Kim* Director Korea Financial Investment Association cbkim@ kofia.or.kr

*Mr. Jae Ick Park* Hana Daetoo Securities Co., Ltd. parkjy@daetoo.com

*Mr. Tony JH Kim* President T&M Consulting Inc. tonykim007@paran.com *Mr. Jang Sun Ahn* Hyundai Securities Co., Ltd jsa518@naver.com

*Mr. Sun Je Kim* General Manager of Investment Korea Life Insurance Co., Ltd. jem21@korealife.com

Mr. Yong Seo Park Managing Director Wise Asset Management Co., Ltd. yongseo@wiseasset.co.kr

### Auditor

Mr. Moon Sung Oh

Professor Business Adminisitration Huanyang Women's College cpaos@unitel.co.kr

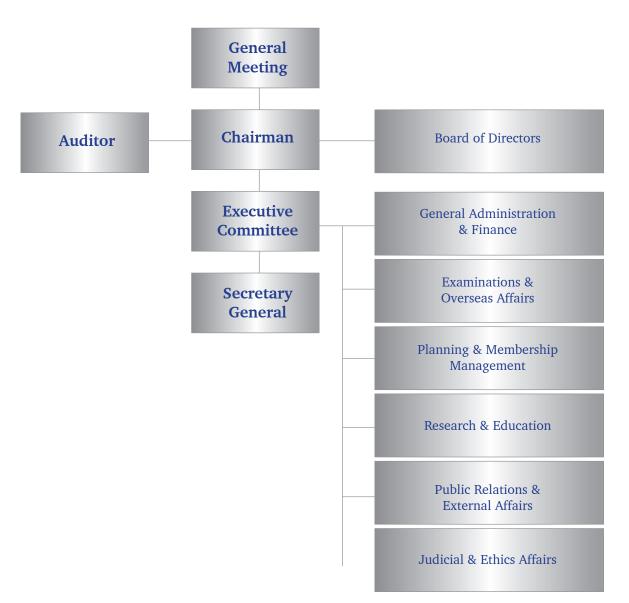
### **Secretary General**

Mr. Seok-kie Seo

# **Objectives**

The KCIAA undertakes the following activities in order to contribute to the development of the analytical techniques and professional standards of those engaged in securities analysis and portfolio management:

- Contributes to the development of the capital market through the advancement and spread of analytical skills.
- Provides investors with reliable and objective information.
- Improves the qualifications and professional competence of analysts.
- Protects the rights and promotes the interests of analysts.



## History and Development

The Korea Certified Investment Analysts Association (KCIAA) was established in 1978 with the aim of upgrading securities analytical skills and supplying effective protection for investors.

In 1979, the KCIAA administered the qualifying examination for securities analysts for the first time. In 1983, the KCIAA became registered with Korea's

Ministry of Finance and Economy as an association. The KCIAA has participated in the annual conference of the Asian Securities Analysts Federation (ASAF) every year since its inception. The KCIAA has hosted the ASAF conference four timesin 1981, 1989, 1998 and 2006. In 2002, the KCIAA revised the structure of the Certified Investment Analyst (CIA) examination. These changes were made after having renamed the title for KCIAA members from KSA (Korea Securities Analysts) to CIA (Certified Investment Analyst). At this time, the KCIAA also took its current name

beginning from October 9, 2002. The web site address of the KCIAA also has changed to www. kciaa.or.kr.

The list of the KCIAA's past and present chairmen are as follows:

Name of Chairman	Period	Length of Term
Byung Ki Kim	April 1, 1979 – March 31, 1980	1 year
Joon Sang Lee	April 1, 1980 – May 24, 1995	15 years
Jung In Park	May 25, 1995 – September 2, 1997	2 years and 4 months
You Sang Kim	September 3, 1997 – May 25, 2000	2 years and 8 months
Jong Suk Park	May 26, 2000 – June 25, 2001	1 year and 1 month
Ho Soo Oh	June 26, 2001 – June 17, 2004	3 years
Kun Ho Hwang	June 18, 2004 – Present	

# Membership and Requirements

Currently there are three kinds of membership:

### 1. Individual membership:

Those individuals who have passed the CIA examination and registered with the KCIAA.

### 2. Corporate membership:

Those firms whose membership applications have been approved by the Board of Directors of the KCIAA.

### 3. Honorary membership:

Those individuals whose membership applications have been recommended by the Board of Directors of the KCIAA.

As of October 31, 2009, the KCIAA has 1,527 individual members, 35 corporate members, and 8 honorary members. The annual membership fee is #50,000 (USD 40 equivalent) for individual membership and #1,000,000 (USD 850 equivalent) for corporate members. There is no membership fee levied for honorary members.

The KCIAA's individual members are employed in various fields like securities-related firms, commercial banks, investment management companies, insurance companies and other firms within the business sector.

### BREAKDOWN OF INDIVIDUAL MEMBERSHIP (as of July 31, 2007)

Classification	Percentage
Securities Firms	18.1%
Investment Management & Consulting Companies	5.5%
Banks	3.9%
Insurance Companies	2.0%
The Agencies related to securities business	4.0%
Listed Companies	10.0%
Students	4.1%
Others	52.4%
Total	100%

# **Education and Examinations**

### **EDUCATION PROGRAM**

The KCIAA has been offering education programs every year to acquaint its individual members with important information and updates regarding regulations, and to ensure the quality of members' analytical capabilities. KCIAA members are required to attend the education program every other year.

#### **EXAMINATIONS**

### CIA

CIA candidates have to pass the written examination before registering as a member of the KCIAA. The CIA examination is administered by the Korea Financial Investment Association (KOFIA) and CIA certificates are issued by the KOFIA.

The qualification examination is composed of two levels: Level 1 and Level 2.

The Level 1 examination is given in multiplechoice form and tests fundamental on-the-job knowledge required for securities analysts. The Level 2 examination is given in essay form and tests the ability to execute securities analysis and solve practical problems.

In 2009, the KOFIA administered the Level I exam in May 10 and October 11 and the Level II exam in November 29.

The following is the list of the subjects for the CIA examination and the weighted value for each exam:

	Level I	
	Weight	Time
Basic Securities Analysis	25%	
Valuation Analysis	35%	
Financial Analysis	20%	
Securities Laws & Regulations	20%	
Total	100%	2 hrs.

	Level II	
	Weight	Time
Valuation Analysis	50%	3 hrs.
Financial Analysis	25%	3 hrs.
Securities Economics	15%	
Ethics & Standard of Conduct	10%	
Total	100%	6 hrs.

The following are the results of the CIA examinations administered for latest years:

Year	Number of Candidates	Number of Successful Candidates
2000	2,438	65
2001	876	78
2002	804	55
2003	384	7
2004	216	17

THE KOREA CERTIFIED INVESTMENT ANALYSTS ASSOCIATION

Year	Number of Candidates	Number of Successful Candidates
2005	105	24
2006	132	20
2007	181	37
2008	172	23
2009	2,167	

### CIIA®

The KCIAA has become an associate member of the ACIIA in 2002.

The KCIAA has administered the CIIA<sup>®</sup> exams beginning from the March session in 2003. The KCIAA has prepared the lecture programs and public advertisements for the CIIA<sup>®</sup> exam.

Those with the CIA designation can directly sit for the Final Examination of the CIIA<sup>®</sup> Program because the CIA examination program has been accredited by the ACIIA<sup>®</sup>.

The KCIAA has implemented a continuous education program for CIA holders to help them prepare for the CIIA final level examinations.

### **PROFESSIONAL DEVELOPMENT**

### CONFERENCE

The KCIAA hosted the ASAF 2006 Conference during November 8  $\sim$  10, 2006 in Seoul, which was attended by 127 investment professionals from home and abroad. The theme of the Conference was "Asian Economic Power, Opening a New Era".

The keynote address for the ASAF 2006 Conference was on "Strategies to Develop Korea as a Financial Hub of Northeast Asia," which was followed by three keynote speeches and two panel discussions.

The Annual General Meeting of the ASAF, of which the KCIAA is a founding member, was also held on November 8 in conjunction with the ASAF 2006 Conference.

#### **SEMINAR & SYMPOSIUM**

The KCIAA held a seminar for investors on June 19, 2007, sponsored by the Korea Securities Dealers Association (KSDA), the Asset Management Association of Korea (AMAK), and the Korea Council for Investor Education. The subject of the seminar was "The Outlook for the Economy and the Stock Market after the Latter-half of 2007".

#### **EDUCATION FOR MEMBERS**

The KCIAA has annually provided an education program for its members. In 2009, topics included were major changes in the corporate disclosure systems in Korea, 2009 Korea Strategy, ethics for securities analysts, and latest updates on the IFRS.

#### **ANALYST FORUM**

The KCIAA has held the Analyst Forums to promote the professional competence and analytical skills of its members. The Analyst Forum has been held from time to time where necessary since 2002.

#### NEWS

Mr. Kun Ho Hwang, the Chairman of the KCIAA, was reelected to his second term at the Annual General Meeting on June 19, 2007. He has been also reelected, on February 12, 2007, as the Chairman of the Korea Securities Dealers Association (KSDA). He became the Chairman of the Korea Financial Investment Association (KOFIA) as KSDA has transformed into a new self-regulatory organization in February 2009.

# RESEARCH INSTITUTE OF INVESTMENT ANALYSTS MALAYSIA

Contact Details: 2nd Floor, 49-2, Jalan Radin Anum, Bandar Baru Si Petaling, 57000 Kuala Lumpur, Malaysia

> Tel: 603-9059-2192(DL) 603-9059-2193 (GL)

> > Fax: 603-9058-8908

Email: zaitisa@gmail.com

Publication Rep Email: zaitisa@gmail.com

# Board of Directors And Staff

Chairman Prof. Tan Sri Dr. Anuwar Ali

### Members

Tan Sri Nuraizah Abdul Hamid Izlan Izhab

Chief Executive Officer Zait Bin Mohd Isa

# **Objectives**

The main objective of the establishment of the Institute is to enhance the level of competency in investment analysis and research as well as to conduct training and development to enhance human capital and professionalism in the Malaysian securities industry.

## History and Development

The Research Institute of Investment Analysts Malaysia (RIIAM), was established as an affiliate company of Kuala Lumpur Stock Exchange (KLSE). It was incorporated on 2 May 1985 under the Companies Act 1965 as a company limited by guarantee. Today, RIIAM is an independent entity, and it is governed by a Board of Governors.

Since its inception, RIIAM has contributed significantly to the development of the local securities industry by organising conferences, seminars and workshops as well as courses for trainee dealers, remisiers and the financial community as a whole.

# Membership and Requirements

### INDIVIDUAL

- 1. Graduates of the Institute's examinations, i.e. RIIAM Diploma in Investment Analysis
- 2. Graduates of universities in Malaysia
- 3. Graduates of any other universities outside Malaysia recognised by RIIAM
- 4. Graduates of UiTM's Diploma Course specialising in Investment Analysis, Accounting, Statistics, or Business and having a minimum of three (3) years working experience in the securities industry.

### CORPORATE

Securities companies, research institutes, investment trust management companies, investment advisory firms, securities investment companies, banks, merchant banks, insurance companies, or other organisations in favour of the objects of the Institute. Each corporate member is entitled to appoint a corporate nominee (subject to approval by the Board) who shall be eligible for election to the Board of Governors.

### ASSOCIATE

Person appointed to the advisory Council. Entitled to ordinary privileges of membership except the right to vote or be elected to the Board of Governors. No membership or subscription fees payable.

### **FELLOW**

Membership of an honorary nature for persons distinguished in the field of securities industry. Entitled to ordinary privileges of membership except the right to vote or be elected to the Board of Governors. No membership or subscription fees payable.

### THE PATRON

Distinguished person who is favourable to the objectives of the Institute. Entitled to ordinary privileges of membership except the right to vote or be elected to the Board of Governors. No membership or subscription fees payable.

# **Education and Examinations**

The Institute offered a two-year part-time Diploma in Investment Analysis (DIA) program. The Diploma program was conducted in collaboration with the Royal Melbourne Institute of Technology University (RMIT), Australia. It was offered in Kuala Lumpur, Penang and Kuching, Sarawak. Since it's launching in early 1994, 1,646 candidates studied under the program. Of this number, 1,141 graduated.

RIIAM plans to expand relaunch the DIA program in late 2006. Besides that, RIIAM will also be offering a certification program leading to the qualification of Certified Investment Research Analysts Malaysia (CIRAM).

RIIAM plans to collaborate with the Securities and Investment Institute (United Kingdom) and the Association of Certified International Investment Analysts, to enrich its DIA and CIRAM programs.

# Aims of the RIIAM's Qualification Programs

The objectives of the DIA and CIRAM programs are to enable candidates to earn the necessary certification for critical jobs and positions in the industry. These programs are also expected to contribute towards the enhancement of professionalism and the building of human capital for the securities industry in Malaysia.

The RIIAM DIA and CIRAM will be harmonised with similar professional examinations, administered in many of the leading international markets such as Chartered Financial Analysts (CFA) program in the United States, and Securities Analysts Association of Japan examination and the Securities Institute of Australia examination.

The Institute is fully committed to fulfil the examination requirements of the Association of Certified International Investment Analyst (ACIIA®). The ACIIA is a not-for-profit organization founded jointly by ASAF, with its European counterpart EFFAS, and its South American counterpart, ABAMEC, in June 2000.

It is an international designation for investment professionalsworldwide, which has a two-tier local and international examination system. The examination respects the autonomy and independence of each local society by incorporating into its curriculum a national/regional specific portion to be organized by the national/regional societies and an international common portion.

## **Course Structure and Prerequisites**

### **RIIAM Diploma in Investment Analysis**

The DIA would take about 20 months to complete if subjects are done consecutively. Each year was divided into three modules of approximately 16 weeks each. In every module, the students should complete two subjects and there will be a gap at least several weeks between subjects. Each subject consists of 20 hours of contact time with lecturers. The contact time may consist of lectures, tutorials and computer sessions that are conducted intensively over a five-day period. They may also be required to complete an assignment set by the lecturer during his/her visit. Students must complete all ten subjects, as listed below, within four years, the maximum length of time to qualify for the DIA

- 1. Investment Industry Economics
- 2. Financial Statement Analysis
- 3. Malaysian Securities Markets
- 4. Investment Industry Law
- 5. Statistical Analysis for Financial Markets
- 6. Equities Analysis
- 7. Money Markets and Fixed Income Securities
- 8. Corporate Finance
- 9. Derivative Securities
- 10. Portfolio Management

RIIAM Certified Investment Research Analysts Malaysia Qualification

The CIRAM qualification examination consists of two papers, Paper 1: Investment Research and Analysis, and Paper 2: Regulatory Administration and Best Practices. Candidates are required to have the DIA or a degree to register as a CIRAM candidate. The part-time study program is expected to take 2 years.

The qualification is intended for the working research analysts and those who are interested to enter the profession.

# Qualification for Admission

The DIA program requires candidates to have 4 SPM credits. Institute is reviewing the minimum qualification requirement, with the view to making the RIIAM Diploma a post-graduate professional qualification that offers as many specializations as demanded by the securities industry. As in the past, each student of the Diploma program must firstly be admitted as a member of Institute.

### Accreditation

Students completing the RIIAM Diploma program will be eligible for exemptions with at least one-third subject on entry into RMIT's Bachelor of Business (Economics and Finance) program offered by RMIT at Metropolitan College, Kuala Lumpur or its parent campus in Melbourne, Australia.

The Securities Commission exempts students who have successfully completed the RIIAM Diploma program and intend to develop careers as dealers' representatives or remisiers, from the Trainee Dealer's Representative (TDR) examination. They are also exempted from having two years of relevant job experiences before joining the industry.

The Australian Institute of Banking and Finance (AIBF) now recognises and accepts students who have successfully completed any four modules of RIIAM Diploma and having at least one year of relevant employment in the banking and finance markets, as Affiliate Members of AIBF.

### Programs and Activities

The Institute conducts talks, courses, seminars, workshops, and conferences. The programs are targeted at members, professionals in the public and private sectors, and members of the investing public.

### **Talks**

The Institute conducts talks on current issues, which are organized for members from time to time. The objective is to enhance their level of understanding and to update them on the latest changes in the securities industry. The talks also provide avenues for members to present their views and exchange ideas on relevant issues.

## Investor Education Program

Programs are conducted to enhance the level of understanding on Malaysian securities industry. They are regulatory update, securities law, trading mechanisms, and markets and sectoral analysis, etc.

# **Technical Program**

The Institute organizes courses, seminars and workshops on capital market instruments such as bonds and derivatives, and accounting such as cash flows, etc.

### Malaysian Accounting Standards Board (MASB)

The Institute and Association of Chartered Certified Accountants (ACCA) had collaborated to organize Continuous Professional Development programs on understanding MASB standards. They include 'Presentation and Preparation of Cash Flow Statements', 'Group Accounts', 'Deferred Taxation', 'Accounting for Constructions Contracts, Property Development Activities and Inventories', 'Property Plant and Equipment & Investment Property' and 'Update of MASB Standards'.

### **CPE Courses**

The Institute plans to offer CPE (continuing professional education) courses that are approved by the Securities Industry Development Centre (SIDC). This would allow members to accumulate CPE points for recognition by Securities Commission.

### **Publications**

The Institute published, jointly with KLSE, a journal called Capital Markets Review, twice a year. The first issue was published in April 1993. RIIAM plans to pursue this project with Bursa Malaysia.

**RESEARCH INSTITUTE OF INVESTMENT ANALYSTS MALAYSIA** 

# INSTITUTE OF FINANCE PROFESSIONALS NEW ZEALAND INC

Postal Address : P 0 Box 10 350, The Terrace, Wellington, New Zealand Office Address: Shop 3, Petit Hotel, 3 Kitchener St, Martinborough, New Zealand

> Tel: 64 4 499 1870 Fax: 64 4 499 1840

E-mail: mail@infinz.com

Website: www.infinz.com

# Board and Management

### <u>Board</u>

David McLean, CTP (Chairman) Mary-Jane Daly, CTP Mark Fennell, CTP David Green, CFIP Deepak Gupta, FCFIP Mahes Hettige, FCTP Paul Kelway, CTP Bruce McKay, CSAP Anthony Quirk, FCSAP David Speight, CFIP Maree Webster, CFIP Geoff Zame, CFIP

### <u>Staff</u>

*Jim McElwain* Executive Director

*Iona Gibbs* Administration Manager

*Kim Whiteman* Events & Sponsorship Manager

### **Objectives**

The objectives of the Institute are:

- to promote quality, expertise and integrity in the New Zealand financial and capital markets;
- to promote the proper control and regulation of the New Zealand financial and capital markets;
- to promote, support and improve the availability, relevance and standard of professional development and education of Certified Members and Members and within the New Zealand financial and capital markets;
- to provide a forum for Certified Members and Members to meet, discuss and educate themselves on issues relating to the New Zealand financial and capital markets;

- to work to ensure the New Zealand financial and capital markets are relevant and efficient and generally to add value to the operation of the New Zealand financial and capital markets;
- to act as an advocate for its members wherever necessary to support and promote the objects set out in this Schedule;
- to serve the investing public by ensuring the standards of Certified Members and Members are maintained.

## History and Developments

In May 2002 the members of the New Zealand Societies of Investment Analysts and Corporate Treasurers approved the merger of these two societies into a national industry body covering the full gambit of the financial and capital markets.

The new body, Institute of Finance Professionals New Zealand Incorporated (INFINZ), has individuals as members and does not accept corporate memberships.

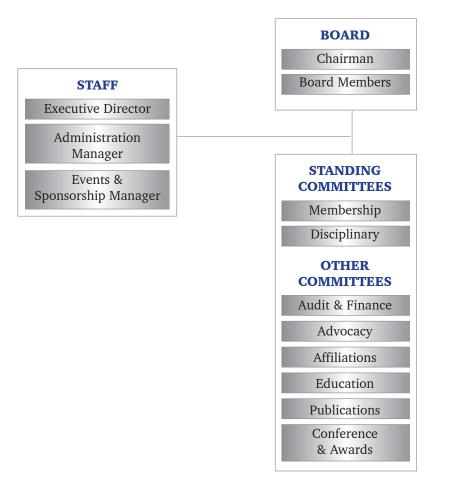
INFINZ continues with past practice of offering up to four excellent events for members each month with members being addressed by key speakers from within the industry as well as regulators and central government representatives and employees.

INFINZ has inherited the annual conference previously held by the Society of Corporate Treasurers which is recognised as the industry conference for New Zealand with prominent speakers from the domestic and overseas industries.

A bigger part of the new body will be a focus upon advocacy and representation on behalf of members and the industry. Focus in the first and second year will be to build upon the strong relationships established by the two parent societies to cement in place with regulators, legislators, market operatives and participants and tertiary institutions INFINZ' credentials as an industry body.

INFINZ is unique in that it covers the entire financial and capital markets industry as well as both the buy and sell side of industry sub-sectors. Key focus is

### **ORGANISATIONAL STRUCTURE**



upon the regulatory environment of the industry and upon the professionalism and standing of individuals working within the industry. INFINZ sees an important ongoing need for relationships with international bodies and its unique broad industry representation means its focus is as much on foreign exchange, interest rates, price risk management and the banking sector as it is upon equities markets, securities analysis, investment banking and funds management.

INFINZ offers an annual two day conference, keynote speaker lunches, half and full day seminars, single speaker presentations and an Awards Dinner to the members and the industry.

INFINZ has become very active in Advocacy and is a well respected and sought after commentator on

industry matters. New Zealand has, and will continue to be, undertaken a full review of all securities and investor protection laws and regulations which has kept INFINZ heavily engaged in the design of the investment, treasury, banking, advisory and securities environment in New Zealand.

# Membership and Requirements

### FELLOW

Elected by the Board and must have five years certified membership and long standing association with the industry in a senior position or have made a significant and valuable contribution to the industry.

#### **CERTIFIED MEMBER**

People with approved specified education achievements and 3 years relevant work experience who must be engaged in relevant work at the time they apply. Certification is available to people with a narrow focus on treasury or securities analysis or a broader involvement in finance and investments. In certain circumstances long term relevant work experience will be accepted in place of the education requirement.

#### **MEMBER (NON-CERTIFIED)**

Person engaged with the industry but who does not meet the requirements set out above. A Member, Non-certified is entitled to attend meetings, receive the journal and newsletter and participate in all other respects except vote or use post nominals after their name relating to INFINZ.

#### STUDENT MEMBER

Person undertaking a degree at a recognised tertiary institution in New Zealand in a relevant area of study. Members will attain non-certified membership once they have completed their degree and may, after three years relevant employment, may qualify for certified membership

#### FEES

Annual Fee	
Certified Member/Fellow	\$220.00
Non-Certified Member	\$220.00
Overseas	\$100.00
Retired	\$50.00
Student	\$22.22

Number of Members			
Certified	418		
Fellow Certified	30		
Non-certified	199		
Retired	4		
Student	9		
Total	660		

Certified Members			
Certified Securities Analyst Professional	155		
Certified Treasury Professional	163		
Certified Finance & Investments Professional	134		
Total Certified Members	452		

### PUBLICATIONS

### NEWSLETTER

INFINZ publishes a newsletter bi-monthly that is currently being sent electronically to the membership and being posted on the website. The newsletter raises issues with members via an editorial and articles of interest.

### JOURNAL

INFINZ produces a bi-annual professionally published magazine carrying an editorial, lead article, organisation news, two to three academic research papers and co-published articles from industry participants.

# SECURITIES ANALYSTS ASSOCIATION THAILAND

Postal and Office Address : 62 The Stock Exchange of Thailand Building, 11/Fl., Room No.1105, Ratchadapisek Road, Klongtoey, Bangkok 10110, Thailand

> Tel: 66 2 229-2355-6 Fax: 66 2 654-5034

**Nittaya Tiranaprakij:** E-mail:: nittaya@saa-thai.org

Web Site: http://www.saa-thai.org

### Board of Directors (April 2011- April 2013)

### <u>Chairman</u>

**Paiboon Nalinthrangkurn,** CFA Chief Executive Officer TISCO Securities Co. Ltd.

### **Other Directors**

**Aekkachai Nittayagasetwat,** Ph.D., FRM Associate Professor National Institute of Development Administration

**Porranee Tongyen, CISA** Executive Vice President Asia Plus Securities Public Co. Ltd.

Satit Wannasilpin Sombat Narawutthichai Secretary-General

Securities Analysts Association

### Director

Federation of Thai Capital Market Organizations

### Sopana Janeborvorn

Chief Investment Officer - Investment Management Group

### SCB Asset Management Co., Ltd. Sukit Chawalitakul. CFA

Executive Director

JP Morgan Securities (Thailand) Co., Ltd.

<u>Staff</u> Nittaya Tiranaprakij

General Manager

Jindarat Kamolnukunkit

Jirawan Wasana

Nattaya Sae-Tiew

# **Objectives**

The Securities Analysts Association (SAA) is a notfor-profit juristic person whose mission is to make Thailand more credible to investors through raising the standards of financial analysts here and their working environment.

### SAA's objectives are to:

- Promote the study and develop financial analysis as a knowledge;
- Promote standards and develop the quality and ethics of securities analysts;
- Promote the usage of financial analysis for investment;
- Promote unity among financial analysts and uphold the honor of the profession;
- Support the Thai economy by helping to develop securities exchanges;
- Promote and support securities analysis as a profession; and
- Act as the center for securities analysts in contacting other organizations.

### Organisational Structure

SAA policy is determined by its Board of Directors and is consisted of at least seven directors elected by its members.

SAA's chart of organization is as follow:



## History And Developments

SAA was formed as a legal entity on 21 May 1990. However, it had no full-time employees at that time, and its activities were carried out by managers and staff of the Stock Exchange of Thailand (SET), the Association of Members of the Stock Exchange (AMSET, or the brokers' association), AMSET members, and others in the investment community. All worked on SAA projects on a part-time basis, as all had regular jobs.

Fully realizing the need for a full-time organization devoted to developing securities analysis in Thailand, in December 1990, the SET, AMSET and SAA jointly sponsored an international conference focusing on the Thai capital market, the 12th Asian Securities Analysts Council (ASAC) conference, which attracted 300 leading analysts and fund managers from around the world and drew widespread interest from the local investment community. All profits from this conference, plus generous grants from the SET, AMSET and The Asia Foundation, were given to SAA to serve as its founding capital, and SAA began operations with its own office and full-time staff in February 1991. Dr. Maruey Phadoongsidhi, then President of the SET, was SAA's founding Chairman.

Dr Panas Simasathien, Finance Minister in the Anand II government, was SAA Chairman for five consecutive terms from 27 April 1993 till 2003.

In 1992, SAA was elected as Chair of the ASAC's first task force, called the Education Task Force, to:

- Consider creation of a regional education program;
- Collect information regarding education in the region and examine the possibility of common subjects and reciprocity/accreditation of qualifications; and
- Seek acceptance of an educational program as a regional qualification for continuing professional development with all member societies.

In 1995, ASAC became a federation, called the Asian Securities Analysts Federation (ASAF). In that same year, ASAF changed the Education Task Force into the Education Committee, in recognition of the ongoing nature of its work.

In 1997, SAA stepped down from the chairmanship of the Education Committee, but remained as an active member of that grouping, and also joined the Publications Committee.

Mr. Vicharat Vichit-Vadakan, SAA Deputy Chairman, was elected ASAF Chairman for 1997-99. When his term ended, he stepped down from that post, and was elected as the International Council Investment Association Co-chairman for ASAF.

Dr. Panas Simasathien, SAA Chairman, was elected as ASAF Chairman in Kuala Lumpur, succeeding Mr. Vichit-Vadakan.

In 2001, Dr. Panas Simasathien stepped down from ASAF Chairman and Mr. Burin Kantabutra, SAA President, was elected a member of Executive Committee.

As part and parcel of the investment industry, SAA's fortunes have been inextricably tied those of the national economy. After two decades of world-leading economic expansion, our bubble burst in 1997, and dragged SAA down.

By 2003, the economy had managed to pick up and it marked several milestones in SAA's history:

- 1. The Stock Exchange of Thailand (SET) promoted analysts' standards by sponsoring analysts from brokerage houses to sit for SAA's Certified Investment Securities Analyst (CISA) designation, including attending SAA's intensive review course.
- 2. The SET further recognized SAA's mission of raising analyst standards by subsidizing SAA's fixed overhead and raising the visibility of its activities.
- 3. Dr. Simasathien sadly refused to stand for reelection in 2003 due to health problems after being in this position for five terms.
- 4. Mr. Kantabutra reached retirement age and joined the SET as Advisor to its International Affairs Department.

SECURITIES ANALYSTS ASSOCIATION, IN THAILAND

5. SAA' Board of Directors has been restructured to consist of mainly analysts.

Dr Kongkiat Opaswongkarn assumed the position of Chairman in March 2004. In SAA Annual General Meeting 2004 in April, the Chairman announced the new vision of being a center for the securities research profession. SAA will be open to more participation by all securities analyst professionals as members and aims to increase the number of securities analysts in the industry. SAA will act as the analysts' representative in expressing their opinions to the public and related institutions, so as to promote their recognition at both the national and international levels.

In the long-term, SAA will be monitoring the work among its analysts' peer group with an emphasis on ethics, independent observation and no benefit seeking from investment banking jobs or from any commission work.

InAugust2004, SAA joined the other five organisations — the Association of Securities Companies (ASCO), the Listed Companies Organization, the Association of Investment Management companies (AIMC), the Thai Investors' Association (TIA) and the Stock Exchange of Thailand (SET) in setting up the Federation of Thai Capital Organizations (FeTCO) to lead operators and investors to develop the Thai capital market, with main objectives to strive for market stability, to promote good corporate governance and be responsible for the society, environment and education. Our Chairman, Dr Kongkiat Opaswongkarn was elected the first FeTCO Chairman.

Mr Sombat Narawutthichai was appointed Secretary-General of the Securities Analysts Association effective on 23 March 2006.

SAA members elected the new chairman and 12 Board members in Annual General Meeting in April 2009. Mr.Paiboon Nalinthrangkurn, CFA (former SAA Deputy Chairman-International Affairs and Education) received unanimous votes to be the Chairman. The Board members elected among them Mrs.Porranee Thongyen as Deputy Chairman and Mr.Sombat Narawutthichai as Secretary-General. We also invited Mr.Kittiratt Na-Ranong, former SET director and manager, and Dr.Kongkiat Opaswongkarn, SAA former Chairman, to be advisors. SAA Chairman, Mr.Paiboon Nalinthrangkurn, CFA, was appointed Chairman of the Federation of Thai Capital Market Organization (FeTCO) for two-year term, starting from August 30, 2010 – August 29, 2012.

His vision was molding all associations in the Thai capital market to work as one to be a major driver of growth for the Thai capital market and economy. He also aimed to increase FeTCO's role to be well-accepted as a significant organization in Thailand's economic sector.

In Annual General Meeting on April 2011, Mr. Paiboon Nalinthrangkurn, CFA was re-elected as Chairman and the seven directors remained on the Board. The Board members elected among them Mrs.Porranee Thongyen as Deputy Chairman and Mr.Sombat Narawutthichai as Secretary-General.

# Membership And Requirements

Membership categories and qualification requirements are as follows:

### 1. Juristic members

Membership is open to legal entities engaged in the financial and securities business, financial information providers, companies listed on the SET, and others involved in the investment industry.

### 2. Individual members

- Those with one of the following qualifications may apply for individual membership (ordinary):

- 2.1 Have at least one-year experience in securities research or advising public under the employment of specified financial institutions.
- 2.2 Have earned the CISA-1, CISA-2, CISA-3, CISA designation or their CFA counterparts (such as having passed at least one level of the CFA examination) or CIIA.
- 2.3 Have registered with the SEC as licensed analysts and are working in brokerage houses as analysts.

-Brokers members can nominate all of their analysts to be individual members with no additional fee.

#### 3. Associate members

Candidates working towards their CISA designations or participants in one of SAA's financial and securities programs may apply to be Associate Members.

The breakdown by category of membership was as follows:

#### NUMBER OF MEMBERS IN EACH CATEGORY (as 13 May 2011)

	Number of Members	%
Juristic	80	19.66
Individual (analysts and ordinary member)	327	80.34
Total	407	100.00

### **BREAKDOWN BY INDUSTRY GROUPING** (for juristic persons) (as 13 May 2011)

	Number of Members	%
Brokers	33	41.25
Mutual Funds	8	10.00
Commercial banks	9	11.25
Others	30	37.50
Total	80	100.00

### **Activities**

**CISA** : SAA's main academic program leads to the designation of Certified Investment and Securities Analyst (CISA), which is recognized by the Thai Securities and Exchange Commission (SEC) and the rest of the investment community in Thailand as representing the highest standards of financial analysis.

The Thai SEC requires that candidates seeking to manage any type of fund must pass the lowest level of CISA's or CFA's exams in order to qualify for that license.

The operation of both the exam and tuition courses has been done by Thailand Securities Institute (TSI), a subsidiary company of the SET, since 2005. The successful candidates must register with SAA to be CISA holders. The CISA program is closely modeled after the Chartered Financial Analyst (CFA) designation of the Association for Investment Management and Research (CFA Institute), with their kind permission and support, aiming for the same levels of excellence plus expertise in Thai markets.

**SEMINARS AND WORKSHOPS** : SAA offers many short seminars and workshops to meet the demands of the investment community and raise the level of their expertise.

**IN-HOUSE PROGRAMS :** SAA offers all of the above programs on an in-house basis, which enables clients to have the course tailor-made to fit their exact needs, held at times and places that are most convenient for them.

**COMPANY VISITS :** Company visits were available only to SAA corporate and individual members. There was no charge for this service and we permitted an unlimited number of attendants.

An outstanding feature of SAA's company visits is that SAA members participating in the visit send in questions in advance, so that management can include their answers in their presentations. These questions are distributed during the visit to provide ideas for the analysts.

**OPPORTUNITY DAYS** : The Opportunity Day is like Company visits Program but co-organises with the Stock Exchange of Thailand (SET) and is open to all investors who need information and news about the listed companies in making investment decisions as well as analysts.

**SAA SURVEYS :** SAA develops SAA surveys from time to time to collect analysts' opinions on various issues and announce to the public.

**SAA CONSENSUS :** Its objective is to provide comparable analysts' opinions on important forecasted financial performance of listed companies to investors, fund managers, executives of listed companies as well as analysts. It has been developed with the co-operation of *Settrade.com* and presented on *www.settrade.com*.

**SAA FORUM** : This is to provide an opportunity for analysts to get information directly from top executives of government agencies and private enterprises. It is usually held every one to two month(s).

#### SECURITIES ANALYST AWARDS (SAA Award)

#### SAA Award for Analysts

The Securities Analyst Awards are Thailand's most important awards for analysts.

The most outstanding analyst is declared the "Best Analyst of the Year". This award is given to the highest scoring winner of major categories: Energy & Petrochemicals, Banking, Property & Construction Materials, Telecommunications, Medium & Small Capitalization, Strategist and Overall: Best Research House.

The names of the winners are announced and trophies are presented at Securities Analyst Awards Ceremony held once a year.

- SAA Award for Listed Companies

SAA Award for Listed Companies is to honor the best Chief Executive Officers, Chief Financial Officers, and Investor Relations of listed companies. The awards are categorized into 7 sectors – Agro & Food Industry, Financials, Industrials, Property & Construction, Resources, Services and Technology.

**SAA THANK YOU PARTY :** This is a community celebration which provides free activities, games, entertainment and food for members and analysts.

The objectives are to thank them for their cooperation throughout the year and to create unity among members, analysts and concerned parties such as investor relations, sponsors, etc.

### **Other Activities**

SAA also have other activities for analysts and investors. We co-ordinate with other organisations such as the Office of the Securities and Exchange Commission (SEC), the Stock Exchange of Thailand, Association of Securities Companies, etc. in raising the standards of analysts as well as providing knowledge to investors. Examples of these activities are co-organising Analysts fair with SET, providing trainers for seminars, discussing with SEC on new and improved regulations and qualifications of analysts. etc.

### Website

SAA's Web site has the latest information on our many activities.

Please visit our web site at *www.saa-thai.org* for more information today.

# CONSTITUTION OF THE ASIAN SECURITIES AND INVESTMENTS FEDERATION INC

Amended October 2008

### 1. NAME

The name of the incorporated association is "Asian Securities and Investments Federation Incorporated", hereinafter called the Federation or ASIF.

### **2. INTERPRETATION**

(1) In this Constitution, except in so far as the context or subject matter otherwise indicates or requires:

**'Federation'** means the incorporated association Asian Securities and Investments Federation Incorporated with the ABN 53 502 352 429;

**'the Constitution'** or **'this Constitution'** means the Constitution of the Federation; **'finance and investment professional'** means any person who is primarily engaged in financial, banking and investment markets, in a professional capacity, including:

- (a) the analysis and evaluation of, and dealing, in securities and other assets based on financial, economic and statistical data; and/or
- (b) the application of such analysis, evaluation and data to investment, portfolio management and corporate finance; in this regard, finance and investment professional includes financial analyst, investment analyst, portfolio manager, investment advisor, investment banker, etc;

**'Country or Region'** means the those countries or regions within Asia or Oceania that are represented by Full Members of the Federation as of September 2008 and such other countries or regions as are approved by the Federation at a General Meeting.

'**delegate'** means a representative of a member society nominated by it to the Federation;

**'in writing'** means by document signed by a delegate of a Full Member, the said document being conveyed by post, facsimile transmission, e-mail or other appropriate means;

**'the Act'** means the Associations Incorporation Act 1984 of New South Wales, Australia;

**'the Regulation'** means the Associations Incorporation Regulation, 1985, under the Associations Incorporation Act 1984 of New South Wales, Australia. (2)In this Constitution:

- (a) a reference to a function includes a reference to a power, authority and duty; and
- (b) a reference to the exercise of a function includes, where the function is a duty, a reference to the performance of that duty.
- (3) The provisions of the *Interpretation Act, 1987* of New South Wales, Australia apply to and in respect of this Constitution in the same manner as those provisions would so apply if this Constitution were an instrument made under the Act.

### **3. LOCATION**

The principal office of the Federation shall be located in the state of New South Wales, Australia.

### 4. LANGUAGE

The language of the Federation shall be English.

### **5. AIMS AND OBJECTIVES**

The aims of the Federation are to promote the interests of the finance and investment community of Asia and Oceania, and to assist the development of finance and investment professionals through the interchange of ideas and provision of means to facilitate industry communication among the community. Specific objectives are:

- (a) to foster a closer professional association among finance and investment professionals, including the development of relevant professional associations in Asia and Oceania
- (b) to assist the development of knowledge within financial markets, by fostering educational programs, examinations and accreditation, industry research and publications, conferences and professional development
- (c) To raise the standards of professional practices in financial markets, by promoting ethical standards, high and consistent standards of corporate disclosure and accounting practices, and improved legislation and regulation of financial markets.
- (d)To do all other things as are incidental or conducive to the attainment of these objectives.

#### PART II – MEMBERSHIP

#### 6. MEMBERSHIP QUALIFICATIONS

- (1) There shall be two membership categories: Full Member and Associate Member.
  - (a) A Full Member shall be an organization representing the common interests of the finance and investment professionals in a country or region, the aims and objectives of which are consistent with those of the Federation.
  - (b) Founding Full Members of the Federation shall be those societies which were Full Members of ASAC as of October 1995 and Full Members of ASAF as of September 2008.
  - (c) The Federation may, by resolution at a General Meeting, accept eligible organizations as Full Members.
  - (d) If a country or region becomes part of another country or region, its society which was admitted as a Founding Full Member (defined in paragraph 6. (1) (b)) may continue to retain membership as a Full Member. However, its retention of membership shall not preclude other organizations in the same country or region from becoming or continuing as a Full Member.
- (2) The following shall be eligible for associate membership:
- (a) Associate Members of the Federation as of September 2008.
- (b) Such organizations related to the investment community in a country or region representing the common interests of the finance and investment professionals as Associate Members as a General Meeting shall approve.

#### **7. APPLICATION FOR MEMBERSHIP**

- (1) An application from a society for membership of the Federation:
- (a) shall be made to the Federation in writing accompanied by documents outlining the society or organization and which must include a copy of its document of formation or incorporation and articles of association, rules or bylaws; and
- (b) shall be lodged with the Manager (defined in Paragraph 33) of the Federation.

(2)As soon as practicable after receiving an application for membership, the Manager shall refer the application to the Executive Committee which shall present the application to the next General Meeting for its consideration.

### 8. CESSATION AND RESIGNATION OF MEMBERSHIP

- (1) A society ceases to be a member of the Federation if it:
  - (a) resigns that membership;
  - (b) is expelled from the Federation; or
  - (c) ceases to exist.
- (2) A member of the Federation who has paid all amounts due in respect of its membership may resign from membership of the Federation by first giving notice (being not less than one month or not less than such other period as the Executive Committee may determine) in writing to the Manager of its intention to resign; upon expiration of the period of notice, the member ceases to be a member.

#### 9. MEMBERSHIP ENTITLEMENTS NOT TRANSFERABLE

A right, privilege or obligation which a society has by reason of being a member of the Federation:

- (a) is not capable of being transferred or transmitted to another society; and
- (b) terminates upon cessation of the society's membership.

#### **10. REGISTER**

- (1) The Public Officer of the Federation shall establish and maintain a register of members.
- (2) The register shall be kept at the principal office of the Public Officer and shall be open for inspection at any reasonable hour.

#### **11. MEMBERSHIP FEES**

- (1) Upon admission to the Federation, a Full Member or an Associate Member shall pay an entrance fee. Entrance fees shall be proposed by the Executive Committee and revised from time to time as appropriate and approved at a General Meeting.
- (2) In addition to any amount payable under paragraph (1), a Full Member or an Associate Member shall pay to the Federation an annual membership fee. Annual membership fees for each member shall be proposed annually by the Executive Committee and approved at a General Meeting.

SECURITIES ANALYSTS ASSOCIATION, IN THAILAND

(3) Annual membership fees shall be due and payable within a certain period as determined by the Executive Committee beginning from July 1. When a society becomes a member on or after July 1, it shall pay a pro-rata amount (monthly basis only) within a certain period as determined by the Executive Committee beginning from the month of admission.

### **12. MEMBERS' LIABILITIES**

The liability of a member of the Federation to contribute towards the payment of the debts and liabilities of the Federation or the cost, charges and expenses for winding up the Federation is limited to the amount, if any, unpaid by the member in respect of membership fees of the Federation as required by paragraph 11.

#### **13. DISCIPLINARY SANCTIONS**

- (1) Where the Executive Committee is of the opinion that a member of the Federation:
  - (a) has persistently refused or neglected to comply with a provision or provisions of this Constitution, or
  - (b) has persistently and wilfully acted in a manner prejudicial to the interests of the Federation; or
  - (c) has not paid its fees within such period as the Executive Committee may determine, the Executive Committee may propose to a General Meeting that any of the following disciplinary sanctions be imposed:
    - (i) suspension of that member's right to vote, on any issue, at the next General Meeting; or
    - (ii) suspension of membership for a specified period; or
    - (iii) expulsion from membership of the Federation.
- (2) A General Meeting may impose disciplinary sanctions, based on a proposal of the Executive Committee, after giving the member an opportunity to:
  - (a) speak at the General Meeting; or
  - (b)submit written representation prior to or at the General Meeting; or
  - (c) both (a) and (b).
- (3) The Special Resolution of the General Meeting under paragraph (2) above shall be passed by a three-quarters majority.

### PART III – MEETINGS OF MEMBERS 14. GENERAL MEETINGS

- (1)General Meetings shall consist of Annual General Meetings and Special General Meetings.
- (2) An Annual General Meeting shall be held at least once each financial year within six months after the expiration of each financial year of the Federation.
- (3) A Special General Meeting shall be convened by the Executive Committee or at the request of not less than one-third of the Full Members.
- (4) The date, time, and place of a General Meeting shall be decided by the Executive Committee and notified to each member in writing.
- (5)An Annual General Meeting shall be specified as such in the notice convening it.
- (6)An agenda item or items of a General Meeting shall be specified in the notice convening the General Meeting.
- (7) Except if the nature of the business proposed to be dealt with at a general meeting requires a special resolution of the Federation, the Manager must, at least 14 days before the date fixed for the holding of the general meeting, give a notice to each member specifying the place, date and time of the meeting and the nature of the business proposed to be transacted at the meeting.
- (8) If the nature of the business proposed to be dealt with at a general meeting requires a special resolution of the Federation, the Manager must, at least 21 days before the date fixed for the holding of the general meeting, cause notice to be given to each member specifying the intention to propose the resolution as a special resolution.
- (9)At a General Meeting, any agenda item shall be proposed and seconded by a member of the Executive Committee or a delegate of a Full Member. However, an item or items other than those for which notice has been given in accordance with (6) above, may be placed on the agenda provided that the consent of one-third or more of Full Members present is obtained.

### **15. RESOLUTION OF A GENERAL MEETING**

- (1) Matters subject to resolution of an Annual General Meeting shall be:
  - (a) to nominate and elect the members of the Executive Committee; and
  - (b)to approve the financial statements, annual business plans and budget compiled by the Executive Committee.

SECURITIES ANALYSTS ASSOCIATION, IN THAILAND

- (2) Matters subject to resolution of an Annual General Meeting or a Special General Meeting shall be:
  - (a) to decide admission to, as well as expulsion from, the Federation;
  - (b)to fill any casual vacancy in the membership of the Executive Committee;
  - (c) to approve the nomination of the representatives to international organizations;
  - (d)to approve the establishment of committees and subcommittees and the nomination of their members;
  - (e) to approve amendments to this Constitution;
  - (f) to approve the winding up of the Federation;
  - (g) to decide on any other matters stipulated under the Constitution;
  - (h)to decide on matters stipulated separately from the Constitution; and
  - (i) to decide on other matters as deemed expressly necessary by the Executive Committee.

#### **16. QUORUM AND RESOLUTIONS**

- (1)Each Full Member may be represented at a General Meetings by up to three delegates. Associate Members may be represented at a General Meeting by up to three representatives who may participate in the meeting but not vote.
- (2)Each Full Member carries voting rights.
- (3)Each Full Member has at least one voting right, and each country or region has an equal number of voting rights. If any country or region has more than one Full Member of the Federation, then the number of voting rights given to one country or region shall be given to other counties or regions such that each country or region has an equal number of voting rights. The voting rights for each country or region will be allocated equally among Full Members from such country or region.
- (4) The quorum for General Meetings shall be more than one-half of the total number of voting rights of Full Members, present or by proxy. In addition, a Full Member who has expressed its views in writing on an agenda item or items shall be deemed to be present at such meeting regarding those items.
- (5) In the case of a Special General Meeting, the Executive Committee may request Full Members submit their decision in writing on an agenda item or items and thus come to a resolution without having to call a physical meeting.

(6) Resolutions shall be passed by a simple majority of votes unless otherwise specified. The Chairman shall vote only in the event of a tie.

#### **17. APPOINTMENT OF PROXIES**

Each Full Member shall be entitled to appoint another Full Member as proxy by giving notice in writing to the Manager no later than 24 hours before the General Meeting for which the proxy is appointed.

#### **18. PRESIDING OFFICER**

- (1) The Chairman or, in the Chairman's absence, the Deputy Chairman, or a Director, shall preside as chairman at each General Meeting.
- (2)If the members of the Executive Committee are absent from a General Meeting, the official delegates present shall elect one of their members to preside as chairman at the meeting.

#### PART IV – EXECUTIVE COMMITTEE, COMMITTEES, AND SUB-COMMITTEES

### **19. MEMBERSHIP AND CONSTITUTION OF THE**

#### **EXECUTIVE COMMITTEE**

- (1) A member of the Executive Committee shall be a delegate from a Full Member.
- (2) The Executive Committee shall consist of six members or 50% of the number of Full Members, whichever is less, comprising:
  - (a) the Chairman;
  - (b) the Deputy Chairman; and
  - (c) up to four Directors (from among delegates of each Full Member not represented by either the Chairman or the Deputy Chairman. A Full Member from a country or region may nominate one Director to the Executive Committee from its member society).
  - (d) no one country or region will provide more than one Executive Committee members.

#### **20. POWERS AND DUTIES**

The Executive Committee, subject to the Act, the Regulation, the Constitution and to any resolution passed by the Federation in a General Meeting:

SECURITIES ANALYSTS ASSOCIATION, IN THAILAND

- (a) shall control and manage the affairs of the Federation;
- (b) may exercise all such functions as may be exercised by the Federation other than those functions that are required by this Constitution to be exercised by a General Meeting; and
- (c) shall have power to do all such things as are necessary for the proper management of the affairs of the Federation, and in particular:
- (i) convene Annual General Meetings and Special General Meetings;
- (ii) propose entrance fees and annual membership fees;
- (iii) settle the financial statements, draft annual business plans and compile the budget;
- (iv) assess applications from any country/region wishing to join the Federation and, where deemed acceptable, propose admission to a General Meeting;
- (v) nominate the representatives to international organizations;
- (vi) propose the establishment of committees and sub-committees and nominate their members;
- (vii) propose amendments to this Constitution;
- (viii) propose the winding up of the Federation; and
- (ix) invite financial market regulators, self regulatory organizations and regulated exchanges in the Asia and Oceania regions to attend the meetings and activities of the Federation and appoint such persons and organizations as Advisors to the Federation.

#### **21. ELECTION AND TERMS**

- (1) The nomination and election of the members of the Executive Committee shall be conducted at an Annual General Meeting.
- (2) The Chairman shall remain in office until the end of the second Annual General Meeting after appointment and may serve two consecutive terms and even other terms after being off the Chairman for at least one term. After resigning the Chairman can accept one of the other two positions listed under paragraph 19(2) (b) and (c).
- (3) Each Executive Committee member except the Chairman, shall remain in office until the end of the second Annual General Meeting after their appointment and may serve further consecutive terms.

(4) If a casual vacancy occurs on the Executive Committee, then a successor shall be elected at the next General Meeting for the remainder of the term of office concerned.

### **22A. MEETINGS AND RESOLUTIONS**

The Executive Committee shall meet at least once a year. Business can be conducted by correspondence and its decisions arrived at by simple majority. In the event of a tie the Chairman shall make a final decision.

### **22B. APPOINTMENT OF PROXIES**

- (1) Each Executive Committee member shall be entitled to appoint as a proxy any one of the following:
  - (a) delegate of a Full Member;
  - (b) an Executive Committee member;
  - (c) an officer of the Full Member to which the appointing member belongs;
  - (d) an officer of the Federation.
- (2) Such an appointment shall only be valid by giving notice in writing to the Manager no later than three business days before the meeting for which the proxy is appointed.
- (3) Unless clearly specified as a General Proxy, notice of the proxy must indicate any conditions of appointment for the meeting and the proxy's voting rights, for each agenda item.
- (4) The number of proxies at a meeting should not exceed 50% of the number of Executive Committee members (including proxies) present and voting.
- (5) The quorum must be more than one half of, or three of the Executive Committee members present or by proxies, whichever is greater.

#### **23. CASUAL VACANCIES**

For the purposes of the Constitution, a casual vacancy on the Executive Committee occurs if:

- (a) a member dies;
- (b) a member ceases to be a delegate of a member society;
- (c) the Full Member which a member represents ceases to be a Full Member pursuant to the Constitution; or
- (d) a member resigns by giving notice in writing to the Chairman.

### 24. REMOVAL OF EXECUTIVE COMMITTEE MEMBER

- (1) A General Meeting may remove any member of the Executive Committee from office before the expiration of the member's term of office and may appoint another person to hold office until the expiration of the term of office of the member so removed, after giving the member an opportunity to:
  - (a) speak at the General Meeting; or
  - (b) submit written representation prior to or at the General Meeting; or
  - (c) both (a) and (b).
- (2) The Special Resolution of the General Meeting under paragraph (1) above shall be made by a three-quarters majority.

#### **25. REPRESENTATIVES TO INTERNATIONAL**

#### **ORGANIZATIONS**

Representatives to international organizations shall be nominated by the Executive Committee

or a delegate of a Full Member from among the delegates of the Full Members and the members of the Executive Committee and approved at a General Meeting.

#### **26. COMMITTEES AND SUB-COMMITTEES**

- (1) The establishment of committees and subcommittees may be proposed by the Executive Committee or a delegate of a Full Member and approved at a General Meeting.
- (2) Committee and sub-committee members shall be nominated by the Executive Committee or a delegate of a Full Member and approved at a General Meeting.
- (3) Committees may have limited powers proposed by the Executive Committee and approved at a General Meeting. A sub-committee shall play a certain role under the parent committee and act in an advisory capacity only.

#### **PART V – OFFICERS**

#### **27. NUMBER AND DESIGNATION**

The officers of the Federation shall be:

- (a) the Chairman;
- (b) the Deputy Chairman;
- (c) Directors (up to four);
- (d) the Treasurer;

- (e) the Public Officer; and
- (f) the Manager.

#### **28. CHAIRMAN**

The Chairman shall have authority to represent the Federation and the Executive Committee. The Chairman shall have such duties and may exercise such powers as prescribed by this Constitution.

#### **29. DEPUTY CHAIRMAN**

The Deputy Chairman shall assist the Chairman and perform the duties of the Chairman in the Chairman's absence and automatically assume the chairmanship in the event of a casual vacancy of the office of Chairman until the next General Meeting when a new Chairman will be elected.

#### **30. DIRECTORS**

- (1) The Directors of the Executive Committee shall assist the Chairman and the Deputy Chairman and perform the duties of the Deputy Chairman in the Deputy Chairman's absence and automatically assume the Deputy Chairman's duties in the event of a casual vacancy of the office of Deputy Chairman until the next General Meeting when a new Deputy Chairman will be elected.
- (2) In the event of a casual vacancy among the Director(s), the duties shall be performed by the Chairman, Deputy Chairman and other Director(s) until the next General Meeting when (a) new Director(s) will be elected.

#### **31. TREASURER**

- (1) The Treasurer shall be a delegate from a Full Member. The Treasurer shall be appointed by the Executive Committee and shall remain in office until the end of the second Annual General Meeting after appointment and may then be reappointed for other consecutive terms.
- (2) It is the duty of the Treasurer of the Federation to ensure that:
  - (a) all money due to the Federation is collected and received and that all payments authorized by the Federation are made; and
  - (b) correct books and accounts are kept showing the financial affairs of the Federation including full details of all receipts and expenditure connected with the activities of the Federation.

#### **32. PUBLIC OFFICER**

- (1) The Executive Committee shall be responsible for employing a Public Officer who is a resident of the same state as where the Federation is registered.
- (2) The Public Officer shall fulfill the duties explicitly stipulated in the Act, the Regulation, and the Constitution that are indicated as being the Public Officer's responsibility.
- (3) The Public Officer shall draft an annual financial statement and such other statements as the Executive Committee may require.
- (4) The Public Officer shall have other duties and may exercise other powers as the Executive Committee may determine.

#### **33. MANAGER and SECRETARIAT**

- (1) The Executive Committee shall be responsible for employment of the Manager and other Secretariat staff.
- (2) The Manager shall act in a secretarial role at General Meetings and at meetings of the Executive Committee as well as other committees, and keep a record of the proceedings.
- (3) The Manager, together with the Treasurer, shall manage the receipt and disbursement of all funds.

### PART VI – FINANCE

#### **34. BASIC PRINCIPLES**

- (1) The Federation, as a not-for-profit organization, shall observe sound financial principles and its funds shall be basically comprised of contributions from members such as fees, donations, etc., to be used in pursuance of the Federation's aims and objects.
- (2) The Federation shall not borrow money.
- (3) The compilation and execution of the budget, related accounting and management of funds, shall be effected in accordance with the requirements of the Act and Financial Guidelines drafted by the Executive Committee and approved at a General Meeting.

### **35. FINANCIAL YEAR**

The financial year of the Federation shall begin on July 1 each year and end on 30 June of the following year.

#### **36. BUSINESS PLAN AND BUDGET**

- (1) All income and expenditures of the Federation shall be made in accordance with the budget for the financial year.
- (2) The Executive Committee shall draw up a business plan and a draft budget for each financial year and submit the same to an Annual General Meeting for approval. Any change in the total budget and major expenditure items must be approved at a Special General Meeting.

### **37. BUSINESS REPORT AND FINANCIAL STATEMENT**

The Executive Committee shall, within six months after the end of each financial year, prepare a Business Report, Balance Sheet, Income and Expenditure Statement, Statement of Change in Net Assets and Notes to those Accounts, and submit the same to an Annual General Meeting.

#### **38. FUNDS MANAGEMENT**

All cheques, drafts, bills of exchange, promissory notes and other negotiable instruments shall be signed by any two members of the Executive Committee, delegates, or employees of the Federation authorised as signatories from time to time by the Executive Committee. Other methods of managing banking transactions may be adopted from time to time if authorized by the Executive Committee.

#### **39. AUDIT**

The annual accounts of ASIF (Balance Sheet, Income and Expenditure Statement, Statement of Change in Net Assets and Notes to those Accounts) shall be audited within six months after the end of each financial year by a registered company auditor, as defined in corporate law in Australia, prior to being submitted to an Annual General Meeting.

#### **PART VII – MISCELLANEOUS**

### 40. AMENDMENT OF THE CONSTITUTION AND OBJECTS

Any amendment to this Constitution including its objects shall be proposed by the Executive Committee or a delegate of a Full Member and approved by a Special Resolution at a General Meeting by a threequarters majority.

#### **41. WINDING UP**

(1) The winding up of the Federation shall be proposed by the Executive Committee or a delegate of a Full Member and approved by Special Resolution at a General Meeting by a three-quarters majority. (2) Subject to the Act in the event of the winding up of the Federation, surplus property will be distributed in accordance with a resolution of a General Meeting.

### **42. RESOLUTION OF DISPUTES**

- (1) Disputes between any members (in their capacity as members) of the Federation, and disputes between members and the Federation, shall be resolved at a General Meeting.
- (2) Any dispute which cannot be resolved at a General Meeting or arising between the Federation and external parties shall be resolved according to the laws and regulations in force in the State of New South Wales, Australia.

#### 43. COMMON SEAL

The common seal of the Federation must be kept in the custody of the public officer.

The common seal must not be affixed to any instrument except by the authority of the Executive committee and the affixing of the common seal must be attested by the signatures either of 2 members of the committee or of 1 member of the Executive committee and of the public officer or Manager.

#### **44. CUSTODY OF BOOKS**

Except as otherwise provided by these rules, the public officer must keep in his or her custody or under his or her control all records, books and other documents relating to the Federation.

#### **45. INSPECTION OF BOOKS**

The records, books and other documents of the Federation must be open to inspection, free of

charge, by a member of the Federation at any reasonable hour.